Transportation Services between Canada and Mexico

Canada

External Affairs and International Trade Canada

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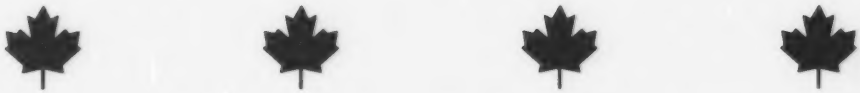
Transportation Services Between Canada and Mexico



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Forward

This publication entitled *Transportation Services Between Canada and Mexico* is one in a series of publications aimed at addressing the distribution and transportation needs of Canadian exporters. Other publications in this series that are currently available include *Export Markets: The Trading House Connection, Safe Stowage* and *Selecting and Using Foreign Agents and Distributors*. A forthcoming release in this series is *The Exporters' Guide to Transportation, Documentation and Documentary Credits*, while revisions are in process for *Selecting and Using Manufacturers' Agents in the United States* and *The Countertrade Primer for Canadian Exporters*.

This publication complements an earlier report put out by the Latin America and Caribbean Trade Division, External Affairs and International Trade, entitled *Shipping Documents and Customs Regulations for Selling to Mexico*.

Novice exporters are encouraged to study the publication *Export Guide: A Practical Approach* before embarking upon these more detailed and technical publications. *Export Guide: A Practical Approach*, in addition to country-specific marketing guides, sectoral studies, lists of trade shows and export assistance programs are available by contacting InfoExport toll free at 1-800-267-8376.

CanadExport, a bi-monthly trade newsletter with a national circulation of 54,000, provides readers with information on international trade opportunities, new projects offering export potential, changes in government programs, forthcoming events (e.g. trade fairs, missions and conferences) and export success stories and winning strategies. To subscribe free of charge contact InfoExport.

Exporters are invited to submit to the address below their comments regarding this publication and suggestions for others which may be useful to them in the course of improving their export performance.

Transportation Services and Communications Division (EMT)
Trade Competitiveness Bureau
External Affairs and International Trade Canada

Introduction

This market guide contains descriptive and statistical information as well as mode by mode analyses of transportation links between Canada and Mexico. It has been prepared to provide an overview of transportation services between the two countries and to highlight unique circumstances new exporters to Mexico should be aware of when making decisions to move merchandise south. Due to their fluid and negotiable nature, rates are not discussed.

This guide cannot be exhaustive; individual circumstances, interests and needs will dictate how companies make their particular transport decisions. In light of constantly evolving circumstances, users of this guide are cautioned to confirm information when deciding on transport options.

Additional questions relating specifically to transportation can be addressed to:

Transportation Services and Communications Division (EMT)
External Affairs and International Trade Canada
Lester B. Pearson Bldg.
125 Sussex Drive
Ottawa, Ontario
K1A 0G2
Tel.# (613) 995-7554
Fax.# (613) 996-1225

Further assistance covering all facets of trade with Mexico, including the publication *Shipping Documents and Customs Regulations for Selling to Mexico*, can be obtained from:

Latin America and Caribbean Trade Division (LGT)
External Affairs and International Trade Canada
Lester B. Pearson Bldg.
125 Sussex Drive
Ottawa, Ontario
K1A 0G2
Tel.# (613) 996-8625
Fax.# (613) 943-8806

For information and advice on how to approach the Mexican market, exporters should make initial contact with the aforementioned sources in Ottawa before contacting the Canadian Embassy in Mexico.

The Commercial Division
Canadian Embassy
Calle Schiller No. 529
Col. Polanco
11560 Mexico, D.F.
Tel.# (011-525) 254-32-88
Fax.# (011-525) 545-17-69

Overview

As in many markets, doing business in Mexico requires a degree of patience and perseverance. Some trading activities are affected by Mexico's developing economic infrastructure and some by its government regulations. The situation has improved, however, especially with regard to transport. Companies should not be dissuaded from exporting due to challenges in making logistics arrangements. Reforms and improvements to Mexico's customs procedures and transport legislation have introduced greater competition in the domestic transport industry and improved transit times and services. In today's climate of trade liberalization, conditions for exporting have never been better.

In the case of Mexico, transport industry spokespersons report that exporters are generally more concerned with freight rates than with transit times. The exception is air transport which maintains its niche as the primary mode for express shipments.

Road transport is the primary mode for the movement of goods to and from Mexico [see Appendix A]. Trucking has expanded significantly in recent years although rail remains a viable transport option. Over long distances, rail generally becomes rate competitive with road transport; hence, shipping decisions start being influenced by transit times and the overall service package.

Trucking:

- The road mode is well-developed and adaptable although certain Mexican transport regulations and customs delays continue to be bothersome.

- Refrigerated cargo moves almost entirely by truck.

- Regulations governing the Mexican transport industry have recently been liberalised, but trucking operations in Mexico must still be performed by a Mexican driver and truck. At present, their are no known interchange agreements between Canadian and Mexican trucking companies. This leads to time delays at the border as trailer to trailer cargo transfers are carried out. Certain American trucking lines do have interchange agreements with Mexican carriers or have established subsidiary companies in Mexico and this improves their border crossing times.

- There is currently no customs preclearing system in place for motor transport across the Mexico-U.S. border.

Rail:

- The new customs preclearing ("despacho previo") system through the San Antonio corridor to Laredo/Nuevo Laredo is greatly improving rail efficiency and border-crossing times. All along the border, American railway companies' cars and, in some cases locomotives, now cross into Mexico. As a result, rail shipments can clear the border as fast or faster than truck shipments.

- Rail services and traffic are increasing. More and more scheduled intermodal trains (transporting containers and trailers), double-stack trains, express trains and dedicated trains are coming into service. These trains all originate in the United States.

Marine:

- The marine mode is rarely used for shipments of general merchandise as there are no direct, scheduled services between Canada and Mexico. Bulk and specialized cargoes make up the vast majority of shipments. This lack of scheduled marine services arises because, in most instances, road and rail are more timely and price/service competitive.

Air:

- Air services between Canada and Mexico have improved with a greater number of direct scheduled flights in both directions. Montreal, Toronto and Vancouver enjoy direct commercial services with Mexico City. The majority of air traffic, however, still consists of charter operations and is likely to remain so, at least on the passenger side. Passenger charter operations are not normally conducive to cargo movements as space is restricted and flights are irregular.

Freight Forwarding:

- Freight forwarders can arrange shipments by any transport mode for Canadian exporters to Mexico. They offer a unique service package to first-time exporters as well as to established ones. In many instances,

and especially for new exporters, freight forwarders are indispensable as they can simplify the overall business of exporting to Mexico, taking care of details and problems otherwise left up to the exporter.

Further Comments:

- Mexican transportation regulations stipulate that the transport, brokerage, insurance and managing of freight in Mexico must be performed by a Mexican company.

- A 15% V.A.T. (value-added tax) on total freight charges within Mexico must be paid to Mexican authorities at the Mexico-U.S. border.

- In past cases, significant delays were experienced in obtaining Mexican import licenses. However, under recent trade liberalization legislation, the number of items requiring import permits has dropped from 11,950 to 325. In addition, the former Mexican official import price system has been eliminated. While delays can occur, they are becoming less frequent.

- Despite customs inspection delays by Drug Enforcement Agency and United States Department of Agriculture officials, transit times are better moving north from Mexico than south into that country (fewer regulatory, documentary or technical problems are encountered in the United States or Canada).

- Mexican transport regulations were dramatically liberalized in January 1990 leading to increased competition and improving transport services inside Mexico. The details of these changes are discussed in the different transport mode sections.

Buying Transportation Services to Mexico

Exporters can purchase transport services to Mexico in two ways. The trucking company, railway sales office, airline cargo office or marine shipping agent can be contacted directly, or a freight forwarder can be used to arrange the whole transportation package. In many instances, and especially for new exporters, the services of a freight forwarder are recommended. The freight forwarder can consolidate shipments as needed, advise on the mode of transport best serving the exporter's needs, and arrange for customs documentation, the services of a Mexican customs broker, and transport, warehousing and distribution within Mexico if required. While individual transport companies can in some cases make similar arrangements, they are geared more towards exporters with large, frequent shipments and will not always offer the full range of services provided by a freight forwarder.

The terms of sale determine the complexity of an export transaction. Exporters will be inclined to quote terms of sale that limit the seller's responsibilities to delivery at the Mexico-U.S. border (e.g. c.i.f. Laredo) as this simplifies transportation requirements. Depending on the terms of sale, customs clearing, import licensing, import duties, and transportation, warehousing and distribution within Mexico could be left up to the Mexican importer. Increasingly however, the exporter is asked to offer terms to a Mexican destination (e.g. c.i.f. Mexico City). In this case, the services of a freight forwarder are especially useful. Mexican transportation regulations stipulate that the transport, brokerage, insurance and managing of freight in Mexico must be performed by a Mexican company and the freight forwarder should have the necessary contacts in Mexico to arrange for these services. Freight forwarders should also be able to alert exporters to important transport details such as, for example, the 15% V.A.T. (value-added tax) on total freight charges within Mexico that must be paid at the Mexico-U.S. border.

As regards the actual process of transportation, trucking companies with affiliates in Mexico or interchange agreements with Mexican carriers can often provide better services as they experience less delays at the border during transshipment. Likewise, exporters should seek to tie their shipments into the double-stack, express or dedicated trains originating in the United States as these trains have generally better transit times and less customs delays. These factors are important because depending on the terms of sale, delays at the border can entail delays in the exporter receiving final payment.

Above all, the exporter should question his freight forwarder, trucking company or other transport company to ensure that the firm has *experience* in moving goods to and within Mexico. Experience and established contacts (or actual local offices) are key to the successful handling of shipments to Mexico. If a transport company possesses these qualities, this is the best guarantee available that they will be able to satisfy the exporter's needs.

The section entitled "Transportation Selection Check List" contains additional points exporters should ask themselves before and after making transportation decisions.

Trucking

Trucking is the primary transport mode used to move goods between Canada and Mexico. Approximately 40% of shipments moving from Canada to Mexico go by road [see Appendix A]. Within Mexico itself, 60% of all freight haulage goes by truck.

A comprehensive range of goods are shipped by road, with only bulk commodities being really outside the domain of truck transport. Nearly all refrigerated cargo bound for Mexico is carried on specially equipped trucks. Substantial cold storage facilities can be found in Brownsville and Laredo, Texas. Trucking is also the principal mode of transport for small, less-than-truck-load (LTL) shipments of general merchandise. Rail caters mainly to carload shipments and air targets high value goods.

In general, road transport from major Canadian cities to Laredo takes 3 to 7 days and once customs have been cleared, 1 to 2 days are needed to reach Mexico City. Laredo is the principal border crossing between Mexico and the United States, but trucks have several other points to choose from (see Map, page 47). In fact, the ongoing flurry of infrastructure developments (new bridges, expanded lanes, etc.) at numerous border crossings bodes well for increased motor traffic.

Numerous trucking companies will transport goods down to Laredo but most do not have an affiliated Mexican network and must arrange for a Mexican trucking company to take over the cargo at the border. This can involve lengthy time delays (from 2 to 6 days) as customs procedures and transshipment occur. Some companies have the means (and willingness) to simply transfer their trailer to a Mexican tractor which decreases the time spent at the border. Others lose even more time as their cargo is moved from one trailer to another. At present, their are no known interchange agreements between Canadian and Mexican trucking companies. Some American firms, including companies operating in Canada, already enjoy the benefits of interchange agreements with Mexican firms or have established subsidiary companies in Mexico. In any case, Mexican regulations state that a Mexican driver and truck/tractor must transport all goods within that country, so some form of transfer is inevitable.

Trucks carrying bonded shipments to the maquiladoras (i.e. Mexican export-assembly plants in free-trade zones along the U.S. border) are an exception. They are cleared through Mexican customs faster than normal shipments and within 24 hours (including transshipment) goods are usually on their way into Mexico.

There is currently no customs preclearing system in place for motor transport across the Mexico-U.S. border. Depending on customs and transshipment delays, total transit times from major Canadian cities to Mexico City can range between 6-15 days.

On January 24 1990, the Mexican government enacted new federal transport regulations which dramatically liberalized the domestic transport industry. The trucking sector was opened up to new competition, licensing procedures were simplified and route and freight restrictions were eliminated. Shippers are now free to book transport services with the carrier of their choice, exclusive agreements with carriers are no longer mandatory, freight rates are set by market forces and the maximum length of semitrailers has been extended from 40 to 48 feet in order to match U.S. standards and avoid unnecessary transshipment at the border. Lastly, the system of granting exclusive licenses for freight handling in the border zone was eliminated, although to date no American trucking lines have obtained operating licenses to service the maquiladoras directly. All told, these sweeping changes bode well for the improvement of trucking services in Mexico.

Several factors render it difficult to identify all of the many trucking companies operating in Canada which could handle Mexican-bound shipments. First, no detailed data is kept by any association or agency on trucking companies handling said shipments. Second, shipment destinations are difficult to determine because most Canadian trucking companies haul cargo down to transshipment points in the United States and interline with a U.S. carrier, rather than bringing it directly to the Mexico-U.S. border themselves. Lastly, numerous trucking companies are involved in providing direct or transshipment services. These companies include a diverse range of Canadian and American common carriers, contract carriers and private carriers.

Appendix B provides a list of certain organisations that exporters can contact to obtain information on trucking companies operating out of Canada handling Mexican-bound shipments.

Rail

There are ten border points in the United States from which rail shipments can cross into Mexico (see Map, page 47). The primary three crossings are in Texas: Laredo, El Paso and Eagle Pass. Laredo handles the largest amount of annual traffic (an estimated 50% of total rail traffic between Mexico and the United States/Canada). *Ferrocarriles Nacionales de Mexico (FNM)*, Mexico's principal railway company, has improved and expanded rail services at Nuevo Laredo, just opposite Laredo, Texas. Most Mexican importers prefer that shipments be routed through Laredo.

The majority of Mexican exports are priced f.o.b. Laredo. *Union Pacific Railroad*, which through its *Missouri Pacific* line handles the majority of rail traffic at Laredo, has also expanded its own Laredo yards. *Texas Mexican Railway* is the other carrier operating through Laredo. *Southern Pacific Railroad*, a major competitor, has pushed for the development of El Paso and Eagle Pass, backing this up with new lift facilities at both sites. For the moment, however, Laredo remains the primary point of entry into Mexico.

Rail transport to Mexico consists mainly of "piggybacking" (TOFC, trailer on flat car) although COFC (container on flat car) and double-stack (2 containers on flat car) shipping are becoming more popular. Both *Union Pacific* and *Southern Pacific* offer double-stack trains services into Mexico. Virtually no mechanical refrigerated cars operate into or out of Mexico due to low rates of return on investment and servicing problems.

Transit times from major Canadian cities to Laredo can take anywhere from 7 to 12 days depending on the originating city and the routing. However, several days can be added to this transit time when lines are congested near the border or in Mexico. In general, TOFC and COFC train shipments are faster and are given higher priority than box cars shipments of bulk goods.

Upon reaching Laredo, customs procedures and the transfer of railcars to FNM for transport to destinations within Mexico used to take an average of 5 to 6 days. Since January 3 1990, however, a new mandatory system of preclearing ("despacho previo") has been implemented for all goods crossing into Mexico by rail at Laredo. Before entering the San Antonio-Laredo corridor, railcars are premanifested (with an important 10 day grace on their import permits) allowing for railcar crossings seven days a week (even when customs brokers are not working), less switching by FNM at Nuevo Laredo as many trains are delivered in precleared Mexican destination blocks, and a significant overall improvement in border-crossing times. *Union Pacific* has been instrumental in organizing this new system.

Provided the correct preclearing procedures have been followed, shipments can now move across the border in less than 24 hours.

In an effort to maintain and encourage this efficiency, *Union Pacific* gives customs brokers 72 hours to clear trains once they reach San Antonio, after which demurrage charges are levied. The entire "despacho previo" concept represents a significant change in Mexican customs procedures and a positive move by the Mexican government in the spirit of the current free trade talks. It should be noted, however, that certain high priority trains, like those moving automotive parts from Chicago-Laredo, have benefitted more from this system than others. Trains carrying products which are not given high priority by the rail carrier or the Mexican authorities, or which are not usually classified as "just in time" shipments (for example, milk powder, scrap paper or chemicals) may still experience delays despite the implementation of preclearing.

The new Mexican federal transport regulations mentioned in the previous section also impact favourably on the rail industry. Freight rates on intermodal containers are now set by market forces, without any price fixing arrangements.

Rail traffic congestion is being confronted both in the United States and Mexico. New facilities are being constructed on the American side, but the Mexican authorities and rail companies in general lack the necessary funds to significantly upgrade their services. The Mexican rail system requires more passing tracks, yard tracks and locomotives, is burdened by overly labour intensive loading/unloading procedures, and lacks a computerized tracking system. This infrastructure problem is a serious source of concern to all rail carriers. Recent encouraging events, however, have been FNM's upgrading of its Nuevo Laredo facilities and the purchase of a computerized tracking system from *Union Pacific* (to be phased in during the next few years).

Once through Laredo, an average transit time of 2 days is required to reach Mexico City.

Shippers should also note that a 15% V.A.T. (value-added tax) on total freight charges within Mexico must be paid to the Mexican authorities at the border.

The following summarizes the services offered by principal Canadian and American railways. Note that in nearly all instances, *Canadian Pacific (CP)* or *Canadian National (CN)* will handle the Canadian portion of a rail shipment before handing it over to an American rail carrier. For final shipment down to Laredo and on into Mexico, CN and CP move goods to major interchange centres in the United States. Currently, both Canadian carriers do not favour their rolling stock crossing into Mexico. The

American carriers do not have such constraints. The following total TOFC and COFC transit times to Laredo were provided by CN and CP in Toronto (CN, Tel.# (416) 860-2098; CP, Tel.# (416) 622-9931). Please note that these transit times are approximations and exact shipping and routing information must be obtained from the different rail carriers on a case by case basis:

From	*Total Transit Times to Laredo, Texas*	
Vancouver, B.C.	via Chicago:	10-11 days
Calgary, Alta.	via Chicago:	9-10 days
Toronto, Ont.	via Detroit:	6-7 days
Montreal, Que.	via Detroit:	7-8 days

Comparable transit times can be achieved for traffic originating in British Colombia and Alberta via *Burlington Northern (BN)*, from Vancouver, B.C. or Sweetgrass, Montana. Shipments with BN would transfer to *Southern Pacific (SP)* at Eugene, Oregon for border destinations like Mexicali, Nogales or El Paso or at Chicago, Illinois for Eagle Pass or Laredo.

The *Union Pacific (UP)* office in Toronto (Tel.# (416) 757-0295) offers similar transit times from major Canadian cities to Laredo in conjunction with CN and CP. UP is the principal railroad handling Mexican-bound shipments through the United States. It runs shipments through Laredo, Brownsville and El Paso, Texas. Approximate UP transit times within the United States are Chicago-Laredo in 4 days and Detroit-Laredo in 5 days.

Southern Pacific (SP) operates lines as far north as Portland and as far east as Chicago (Chicago, Tel.# (312) 434-1576). SP is *Union Pacific*'s main competitor for Mexican-bound traffic, operating six of the ten rail crossings into Mexico (El Centro, California, Nogales, Arizona, Douglas, Arizona, and El Paso, Eagle Pass and Brownsville, Texas). SP also routes through Laredo with *Texas Mexican Railways*. In two recent moves, SP has sought to heighten its share of the market by initiating a twice-weekly double-stack service from Los Angeles to El Paso and by signing an agreement to loan FNM locomotives running on specific SP/FNM transportation corridors in Mexico. FNM has long suffered from a lack of locomotive power and this move, along with FNM's purchase of 100 locomotives from General Electric and its continued leasing of *Union Pacific* locomotives is expected to improve services on the Mexican side.

The *Santa Fe (Atchison Topeka and Santa Fe) Railroad* is a third company that offers service from Chicago to Mexico (Chicago, Tel.# (312) 890-5530). It routes traffic through Kansas City and/or Dallas crossing into Mexico at San Diego, California, Presidio, Texas and El Paso, Texas.

Interamerican Transport (Toronto, Tel.# (416) 821-8700), an intermodal transport company, offers bookings on a scheduled express double-stack train service (40′, 45′ or 48′ containers moving on *Union Pacific* trains) running from Toronto to Laredo in 9 days with preclearing at the Mexican border. Montreal shipments can connect into this service for a total transit time to Laredo of 10-11 days, while Vancouver shipments can only go by piggyback, taking 12-13 days regular service or 10 days express service.

Marine

On the marine side, there are no direct scheduled services for general merchandise between Canada and Mexico. In most instances, rail and road rates are competitive with marine rates although marine shipping is substantially slower. For some shipments however (e.g. bulk grains, oil, etc.), marine transport is highly suitable and for particularly large shipments of any kind, marine transport rates can be very competitive.

For general cargo entering Mexico by sea, exporters can expect a 4 to 5 day delay, in addition to transit times of 10-20 days, as goods are custom cleared and moved to an importer's warehouse. Most marine shipments are transferred to trucks at Mexican ports for shipment into the interior (see Map, page 47).

The following list details the general cargo carriers or shipping agents that will connect through to Mexican ports:

March Shipping, Tel.# (514) 842-8841, Fax (514) 288-737, Montreal.
Inducement sailings from Montreal to Tampico for cargo of several thousand MT.

Hoegh Lines, Tel.# (212) 246-0562, Jersey City, NJ.
Container and break bulk vessel sailings every 3 weeks from New York to Tampico. Transit time of 14 days.

Mexican Line (TMM), Tel.# (201) 750-1881, New York City.
Sailings every 10 days from Los Angeles to Mexican Pacific ports (including Guaymas, Manzanillo and Salina Cruz). 8 days transit time down to Manzanillo. 2-3 day trucking into Mexico City from coastal ports can be arranged. Container cargo can be unloaded at San Fransisco, then go by rail or road to Los Angeles.

Arvida Shipping Ltd., Tel.# (514) 866-6521, Montreal.
Inducement sailings of 2000-5000 MT from Montreal to Coatzacoalcos, Progreso, Tampico or Vera Cruz. Roughly 21 days transit time. From Vancouver, *Arvida* offers inducement sailings with *Vancouver Anchor Shipping Lines* to Mexican Pacific ports.

Redburn Inc., Tel.# (514) 861-0511, Montreal.
Inducement sailings of at least 2000 MT from Montreal, Toronto, Halifax or Vancouver to any major Mexican port.

Navicana Lines, Tel.# (604) 689-3129, c/o Greer Shipping, Vancouver.
Inducement sailings between Vancouver and Mexican Pacific coast ports via Los Angeles on shipment contract of $US 100,000 value and up. Does not normally extend up to Vancouver.

Air

Air transport is used for the movement of high-value items (e.g. electronics, aircraft parts, pharmaceuticals, precious stones and metals, flowers, etc.) between Canada and Mexico. At present, most direct air traffic between the two countries is charter vacation traffic which does not lend itself well to cargo transport (lack of capacity and irregular scheduling). Commercial airlines, however, have increased the frequency of direct scheduled flights between the two countries in the last six months. Montreal, Toronto and Vancouver enjoy direct commercial services with Mexico City.

Canadian Airlines International (CAIL) operates a direct flight three times per week between Toronto and Mexico City. *Iberia* flies direct twice weekly from Montreal to Mexico City. While *Iberia* has upgraded past operations by flying Boeing 747's, the amount of cargo space that will be available on *Iberia's* flights for Canadian shippers is uncertain as the flights originate in Madrid and may already be well loaded with freight when they arrive in Montreal. *Japan Airlines (JAL)* flies direct twice weekly from Vancouver to Mexico City and *Aerovias de Mexico* plans to initiate a similar service. Other commercial carriers, like *Air Canada*, *Delta* and *American Airlines*, operate out of Toronto or Vancouver to Mexico City via Dallas or Miami.

There are also several all-cargo airlines which fly to Mexico from various points in the United States. For example, *Airline Services International*, an airfreight wholesale operation based in Toronto, books freight onto *Amerijet Airlines* from Miami to Mexico City after moving goods down from Toronto or Montreal with *Air Canada*.

With all the uncertainties facing the international airline community, it is difficult to project the future of air routes to Mexico other than to say that charters will most likely continue to dominate the market, at least on the passenger side. One should also note that flight schedules to Mexico have historically been subject to frequent change by commercial carriers.

Administrative and customs clearing procedures at Mexican airports take approximately 3-4 days.

Freight Forwarders

Freight forwarders can arrange shipments by any transport mode for Canadian exporters to Mexico. They offer a unique service package to first-time exporters as well as to established ones. For example, exporters whose shipments do not fill a truck trailer, railcar or marine container will often use a freight forwarder to consolidate shipments bound for Mexico. This can also lead to cost savings. Freight forwarders can advise on the mode of transport best serving the exporter's needs, and arrange for customs documentation, the services of a Mexican customs broker, and transport, warehousing and distribution within Mexico if required. In many instances, and especially for new exporters, freight forwarders are indispensable as they can simplify the overall business of exporting to Mexico, taking care of details otherwise left up to the exporter.

With the recent reform of Mexican transport regulations, the system of granting exclusive licenses for freight handling in the border zone has been eliminated and freight forwarders (through Mexican affiliates) are increasingly active in Mexico. Increased competition has also led to better services. Finally, under recent trade liberalization legislation, the number of items requiring import permits has dropped from 11,950 to 325 and the former Mexican official import price system has been eliminated.

Appendix C, provided by Industry, Science and Technology Canada through its Business Opportunities Sourcing System (BOSS), lists active freight forwarders in Canada who have agents or offices in Mexico.

Warehouse Facilities

As unit transportation costs can often be lowered if shipment sizes are increased, the availability of reasonably priced, secure, duty-free warehousing in Mexico is important. At such facilities, merchandise shipped in quantity can be stored for short periods of time before distribution in Mexico. In addition, exporters can use warehouse stocks to shorten order response times. This is especially important when shipments are being caught up in congested border crossing. Appendix D lists several warehouse companies in Mexico which should be able to provide Canadian exporters with the facilities and services best suiting their business requirements. The Commercial Division of the Canadian

Embassy in Mexico can be contacted for more details on these companies. Further information on warehousing and entry of goods into Mexico can be found in the departmental publication *Shipping Documents and Customs Regulations for Selling to Mexico* mentioned in the foreword.

Mexican Transport Entities

As was discussed earlier, the transport, brokerage and managing of freight in Mexico must be performed by a Mexican company. In many instances, the trucking, rail or freight forwarding company the exporter is dealing with in Canada will know how and with whom to arrange shipment of goods in Mexico. For the exporter's information, however, Appendices E to H contain lists of Mexican trucking companies, freight forwarders, customs brokers and bonding companies. The Commercial Division of the Canadian Embassy in Mexico can be contacted for more details on these companies.

Insurance in Mexico

Exporters should be aware that if goods are being sold to a Mexican destination (e.g. c.i.f. Mexico City), Mexican regulations stipulate that insurance covering transit in Mexico must be purchased from a Mexican insurance company. Exporters may be inclined to quote terms of sale that limit the seller's responsibilities to delivery at the Mexico-U.S. border (e.g. c.i.f. Laredo). When, however, it is necessary to quote the aforementioned delivered terms, Appendix I provides a list of Mexican insurance companies. The Commercial Division of the Canadian Embassy in Mexico can be contacted for more details on these companies and the freight forwarder or carrier being used by the exporter should also be able to provide additional information.

Transportation Selection Check List

The following list of questions is designed to help exporters assess their transportation needs and make transportation decisions:

Questions for the Mexican customer:

- Is the customer willing to pay for freight and duty charges on top of the cost of the goods or does he want an all-inclusive delivered price quote?

- Does the customer prefer to arrange and pay for the transportation himself?

- How urgently (within how many days) is the shipment required?

- Will the customer slightly increase or decrease the order size to fit standard shipping sizes such as pallets or containers?

- Does the customer have space available in his own private fleet of trucks returning from having delivered his own products in Canada?

- Can the customer recommend a good transportation organisation with which he is already doing substantial business and receiving discounts?

- Does the customer have his own rail siding or is he located near an airport?

Questions exporters should ask themselves:

- Have you checked with all your production departments and sales people to see if there are several shipments going to Mexico which can be consolidated into a larger load?

- Is there a nearby company that might be interested in pooling shipments with you to get a better rate?

- Do your sales forecasts allow you to offer carriers large and regular volumes over time in return for lower rates?

- Have you prepared an accurate description of your goods so that they may be properly classified by carriers?

- Is your product susceptible to damage and does it require special packaging or crating and insurance for a long distance haul?

- Can your product be knocked down and packaged as compactly as possible?

- Is your plant equipped with a rail siding or located near an airport?

- If you unsure as to which mode of transportation to use, have you checked with colleagues in your industry or with transportation consultants in the federal and provincial governments?

- Can you prepare all the necessary export documentation yourself or would you prefer having an intermediary do it on your behalf for a small fee?

- If you have your own fleet of trucks, can you spare one for a long haul and will you be able to arrange a return load?

- Is your own fleet of trucks available to haul the goods short distances to carriers' local or American border terminals?

- If you are thinking of using your own fleet, have you worked out a "per mile" truck operating cost to compare to rates charged by carriers and intermediaries?

Questions for or about carriers:

- Is the carrier well established and experienced (i.e. does it have a track record)? Can it provide references?

- Is there more than one company offering service on a particular route and, if not, are alternate routings and carriers available?

- Have you sought out carriers who would normally return to Mexico or the Southern U.S. empty and who are willing to offer attractive rates on backhauls?

- Does the carrier have legally licensed operating authority to haul goods on the route?

- Does the transportation company offer:
  - — through rates and bills of lading?
  - — proper equipment on demand?
  - — computerized shipment tracing?
  - — a guaranteed delivery schedule?
  - — sufficient insurance coverage (liability)?
  - — discount plans?
  - — customs brokerage and export documentation services?
  - — other unique services?

- Will the goods be shipped directly from origin by the carrier, and if not, how many (and which) carriers will be involved?

- If several carriers are to be involved, who has responsibility (liability) for the safe delivery of the goods?

- Has the company quoted you an all-inclusive rate and guaranteed delivery time? (Avoid companies that will not commit themselves to a rate or that will let you know how much the cost is after the fact.)

- What extra costs (if any) will you have to incur beyond the cost quoted?

- Are you satisfied that the transportation company rather than your company will be fully liable for the safe delivery of the goods?

- Have you checked with more than one carrier before making a decision to ship?

Questions to ask after the initial movement:

- Did the customer receive the shipment on time and in good order?

- If you used an intermediary for your first few shipments, are you now familiar enough with the territory, or are your sales volumes growing enough for you to deal with carriers directly?

- After a few shipments, are you still comparing rates between carriers or current rates to past rates to make sure you are getting a good deal?

- If you have regular movements, and are knowledgeable of your commodity characteristics and service requirements, have you considered negotiating specific commodity rates (as opposed to class rates) with common carriers?

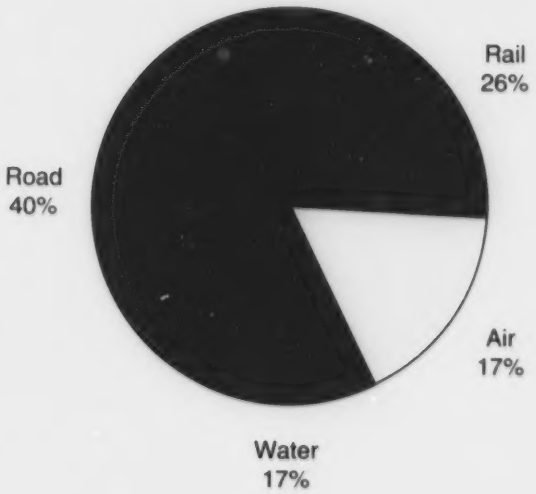
- Are you reading trade and transportation publications, and generally keeping your eyes open for new, innovative and perhaps cheaper transportation alternatives?

APPENDIX A: Canada-Mexico Trade Statistics by Mode of Transport, 1985-1990

Exports to Mexico (percent)

	ROAD	RAIL	WATER	AIR	OTHER	TOTAL
1985	45.6	23.1	25.0	6.3	0.0	100.0
1986	39.2	20.3	36.5	3.9	0.1	100.0
1987	32.7	20.2	40.3	6.2	0.0	100.0
1988	33.3	20.2	40.3	6.2	0.0	100.0
1989	40.2	20.7	24.9	14.2	0.0	100.0
1990	40.3	26.1	17.1	16.5	0.0	100.0

Exports to Mexico (1990)



Source: Statistics Canada, *Exports — Merchandise Trade*, 1987-1990, #65-202.

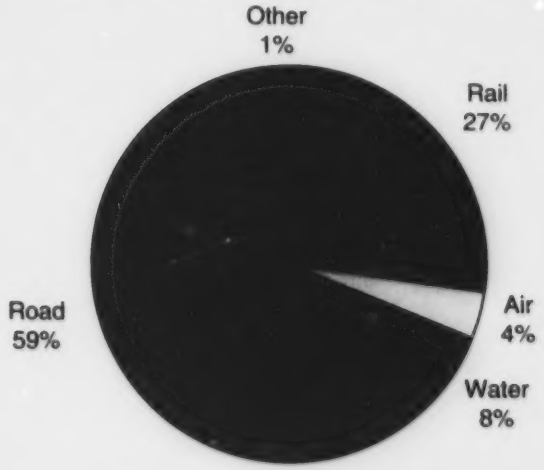
APPENDIX A cont.:

Imports from Mexico (percent)

	ROAD	RAIL	WATER	AIR	OTHER	TOTAL
1985	n.a.	n.a.	n.a.	n.a.	n.a.	100.0
1986	n.a.	n.a.	n.a.	n.a.	n.a.	100.0
1987	n.a.	n.a.	n.a.	n.a.	n.a.	100.0
1988	50.3	30.3	9.0	8.8	1.6*	100.0
1989	50.5	29.0	5.8	13.3	1.4*	100.0
1990	59.4	26.9	8.4	3.9	1.4*	100.0

*These high figures are due to incomplete import documentation

Imports from Mexico (1990)



Source: Statistics Canada, *Imports — Merchandise Trade*, 1987-1990, #65-203.

APPENDIX A cont.:

Exports to Mexico ($CDN thousands)

	ROAD	RAIL	WATER	AIR	OTHER	TOTAL
1985	178,323	90,344	97,883	24,725	93	391,368
1986	155,609	80,642	144,942	15,484	761	397,438
1987	170,656	72,526	255,173	23,571	54	521,980
1988	162,004	98,349	196,223	29,933	5	486,556
1989	242,388	125,153	150,457	85,929	3	603,959
1990	240,132	155,455	101,704	97,990	45	595,326

Source: Statistics Canada, Exports — Merchandise Trade, 1987-1990, #65-202.

Imports from Mexico ($CDN thousands)

	ROAD	RAIL	WATER	AIR	OTHER	TOTAL
1985	n.a.	n.a.	n.a.	n.a.	n.a.	1,330,944
1986	n.a.	n.a.	n.a.	n.a.	n.a.	1,176,504
1987	n.a.	n.a.	n.a.	n.a.	n.a.	1,169,566
1988	663,500	400,234	119,283	115,866	20,837*	1,319,782
1989	860,448	493,790	98,249	227,465	24,842*	1,704,796
1990	1,038,945	469,860	146,777	67,699	25,699*	1,748,980

*These high figures are due to incomplete import documentation.

Source: Statistics Canada, *Imports — Merchandise Trade*, 1987-1990, #65-203.

APPENDIX B: Contacts for Information on Trucking Between Canada and Mexico

This appendix provides a list of certain organisations that exporters can contact to obtain information on trucking companies operating out of Canada handling Mexican-bound shipments. The constantly changing composition of the trucking industry usually hampers the availability of detailed and current listings of all trucking companies.

Alberta Trucking Association
6940 Fisher Rd. SE,
Suite 310
P.O. Box 5520, Station A
Calgary, Alberta
T2H 1X9
Tel.# (403) 253-8401
Fax.# (403) 255-2724

Canadian Trucking Association
130 Albert St., Suite 300
Ottawa, Ontario
K1P 5G4
Tel.# (613) 236-9426
Fax.# (613) 563-2701

Ontario Trucking Association
555 Dixon Rd.
Rexdale, Ontario
M9W 1H8
Tel.# (416) 249-7401
Fax.# (416) 245-6152

Quebec Trucking Association
4855 Boyer St., Suite 150
Montreal, Quebec
H2J 3E6
Tel.# (514) 527-1356
Fax.# (514) 527-2525

British Columbia Trucking Association
P.O. Box 381
Port Coquitlam, B.C.
V3C 4K6
Tel.# (604) 942-3200
Fax.# (604) 942-3191

Manitoba Trucking Association
25 Bunting St.,
Winnipeg, Manitoba
R2X 2P5
Tel.# (204) 632-6600
Fax.# (204) 694-7134

Private Motor Truck Council of Canada
924 The East Mall, Suite 105
Etobicoke, Ontario
M9B 6K1
Tel.# (416) 620-0164
Fax.# (416) 620-7923

Saskatchewan Trucking Association
1335 Wallace St.,
Regina, Saskatchewan
S4N 3Z5
Tel.# (306) 569-9696
Fax.# (306) 781-7066

Transportation Services and Communications Division
External Affairs and
International Trade
Canada
Lester B. Pearson Bldg.
125 Sussex Drive
Ottawa, Ontario
K1A 0G2
Tel.# (613) 995-7554
Fax.# (613) 996-1225

APPENDIX C: Canadian Freight Forwarders with Agents or Offices in Mexico

This list is drawn from the Business Opportunities Sourcing System (BOSS), operated by Industry, Science and Technology Canada (ISTC). It was sourced May 16, 1991. For further information on the services of these and other companies, a *Directory of Canadian Customs Brokers and Freight Forwarders* may be obtained by writing or calling:

BOSS,
Industry, Science and Technology Canada (ISTC)
235 Queen St.,
Ottawa, Ontario
K1A 0H5
Tel.# (613) 954-4079

A & F Baillargeon Corporation:
Mississauga, Ont.
Tel.# (416) 564-6683,
Fax.# (416) 564-0789
Canadian offices:
N.S., Que., Ont., Man., Sask., Alta., B.C.

Affiliated Customs Brokers Ltd.:
Montreal, Que.
Tel.# (514) 288-1211,
Fax.# (514) 288-9161
Canadian offices:
N.S., Que., Ont., B.C.

Affiliated Transport:
Montreal, Que.
Tel.# (514) 288-1211,
Fax.# (514) 288-9161
Canadian offices:
N.S., Que., Ont., B.C.

Air Express International:
Mississauga, Ont.
Tel.# (416) 673-1441,
Fax.# (416) 673-9647
Canadian offices:
Que., Ont.

Allcargo Forwarders Intl. Inc.:
Edmonton, Alta.
Tel.# (403) 461-7829,
Fax.# (403) 450-3839
Canadian office:
Alta.

Allfreight Customs Ltd.:
Mississauga, Ont.
Tel.# (416) 676-9393,
Fax.# (416) 676-9498
Canadian offices:
Que., Ont., B.C.

ATW Overseas Moving Ltd.:
Hamilton, Ont.
Tel.# (416) 387-4294,
Fax.# (416) 575-0622
Canadian office:
Ont.

Beacon Intl. Despatch Ltd.:
Brantford, Ont.
Tel.# (519) 756-6463,
Fax.# (519) 756-6800
Canadian offices:
Que., Ont.

CAN AM Freight Services:
Etobicoke, Ont.
Tel.# (416) 798-4799,
Fax.# (416) 798-4929
Canadian offices:
Que., Ont., Man.

Carson Customs Brokers Ltd.:
Toronto, Ont.
Tel.# (416) 363-6421,
Fax.# (416) 363-8103
Canadian offices:
Que., Ont., B.C.

Cole McCubbin Ltd.:
Thunder Bay, Ont.
Tel.# (807) 622-5861,
Fax.# (807) 623-6513
Canadian offices:
Que., Ont., Man., Alta., B.C.

D.H.L. Intl. Express Ltd.:
Mississauga, Ont.
Tel.# (416) 673-2230,
Fax.# (416) 673-7888
Canadian offices:
N.S., Que., Ont., Man., Alta., B.C.

Danzas (Canada) Ltd.:
Mississauga, Ont.
Tel.# (416) 629-4141,
Fax.# (416) 629-9698
Canadian offices:
Que., Ont., Man., Alta., B.C.

Demenagement Outaouais Inc.:
Hull, Que.
Tel.# (819) 771-1634,
Fax.# (819) 771-6629
Canadian office:
Que.

Dolbec Logistique Intl. Inc.:
Quebec, Que.
Tel.# (418) 688-9115,
Fax.# (418) 688-3399
Canadian office:
Que.

Elmac World Transport Ltd.:
Etobicoke, Ont.
Tel.# (416) 234-9333,
Fax.# (514) 842-8060
Canadian offices:
N.S., Que., Ont.

Eurotrans Canada Ltd.:
Boucherville, Que.
Tel.# (514) 449-4655,
Fax.# (514) 449-4657
Canadian office:
Que.

Flair Forwarding & Cust. Brokerage:
Mississauga, Ont.
Tel.# (416) 676-1155,
Fax.# (416) 678-7545
Canadian office:
Ont.

Gillespie-Munro Inc.:
Montreal, Que.
Tel.# (514) 871-1033,
Fax.# (514) 871-2186
Canadian offices:
Que., Ont.

Hermann Ludwig (Canada) Inc.:
Toronto, Ont.
Tel.# (416) 364-5412,
Fax.# (416) 364-7851
Canadian office:
Ont.

J.H. Bachman Canada Ltd.:
Mississauga, Ont.
Tel.# (416) 678-9880,
Fax.# (416) 673-7598
Canadian offices:
Que., Ont.

Kuehne & Nagel Intl. Ltd.:
Mississauga, Ont.
Tel.# (416) 673-3981,
Fax.# (416) 673-0006
Canadian offices:
N.S., N.B., Que., Ont., Man., Alta., B.C.

Lakeshore Overseas Forwarders Inc.
Dorval, Que.
Tel.# (514) 421-3000,
Fax.# (514) 697-2769
Canadian offices:
Que., Ont.

Locher Evers Intl.:
Vancouver, B.C.
Tel.# (604) 669-6622,
Fax.# (604) 685-6087
Canadian offices:
Que., Ont., Man., B.C.

Logistique & Transports Intl. Ltd.:
Montreal, Que.
Tel.# (514) 932-5838,
Fax.# (514) 932-8461
Canadian offices:
Que., Ont.

M.I. Movers Intl. Transport Services Ltd.:
Mississauga, Ont.
Tel.# (416) 890-9122,
Fax.# (416) 890-0448
Canadian offices:
Que., Ont., Alta., B.C.

Milne & Craighead Customs Brikers Cda.:
Calgary, Alta.
Tel.# (403) 263-7856,
Fax.# (403) 265-3299
Canadian offices:
Ont., Man., Sask., Alta., B.C.

MSAS Cargo Intl. (Canada) Ltd.:
Dorval, Que.
Tel.# (514) 636-3450,
Fax.# (514) 631-5353
Canadian offices:
Que., Ont., B.C.

Nippon Express Canada Ltd.:
Dorval, Que.
Tel.# (514) 631-6436,
Fax.# (514) 631-5905
Canadian offices:
N.S., Que., Ont., B.C.

Ontario Transportation Systems:
Toronto, Ont.
Tel.# (416) 660-0147,
Fax.# (416) 660-4718
Canadian office:
Ont.

Panalpina Inc.:
Toronto, Ont.
Tel.# (416) 367-5577,
Fax.# (416) 367-4790
Canadian offices:
Que., Ont., Man., Alta., B.C.

SCAC Transport Canada Inc.:
Toronto, Ont.
Tel.# (514) 631-2730,
Fax.# (514) 631-2738
Canadian offices:
Que., Ont.

Schenker of Canada Limited:
Etobicoke, Ont.
Tel.# (416) 234-9300,
Fax.# (416) 234-9292
Canadian offices:
N.S., Que., Ont., Man., Alta., B.C.

SDI International Freight (Canada) Inc.
Dorval, Que.
Tel.# (514) 636-7643,
Fax.# (514) 636-5783
Canadian offices:
Que., Ont., B.C.

Skyway Intl. Freight Forwarders Ltd.:
Lachine, Que.
Tel.# (514) 636-0250,
Fax.# (514) 636-9451
Canadian office:
Que.

Spectra Pacific Air Cargo Express Ltd.:
Richmond, B.C.
Tel.# (604) 270-8881,
Fax.# (604) 270-0895
Canadian offices:
Que., B.C.

Starber Intl. Inc.;
Montreal, Que.
Tel.# (514) 285-1500,
Fax.# (514) 845-1581
Canadian offices:
Que., Ont., B.C.

TNT Railfast:
Toronto, Ont.
Tel.# (416) 537-2171,
Fax.# (416) 537-6257
Canadian offices:
Que., Ont., Man., Alta., B.C.

Union Air Transport:
Mississauga, Ont.
Tel.# (416) 677-0464,
Fax.# (416) 677-0313
Canadian offices:
Que., Ont., B.C.

APPENDIX D: Mexican Warehouse Companies

The Canadian embassy in Mexico compiled this list from various Mexican sources. In light of constantly evolving circumstances, the list cannot be timeless or exhaustive. Exporters should consult directly with specific companies to ensure that they can adequately provide required warehousing services.

ALMACENADORA DE HERMOSILLO, S.A.
Blvd. Luis Encinas y Monteverde
San Benito
83190 Hermosillo, Son.
MEXICO
Tel: (621) 4-0730
Fax: (621) 4-0783

ALMACENADORA DEL NORDESTE, S.A.
Av. Manuel L. Barragán y Prol.
Lerdo de Tejada No. 777, Centro
San Nicolás de los Garza, N.L.
MEXICO
Tel and Fax: (83) 76-0505

ALMACENADORA DEL NORTE, S.A.
Roble Ote. No. 300, Edificio Torre Alta
Valle del Campestre
66250 Garza Garcia, N.L.
MEXICO
Tel: (83) 35-4576
Fax: (83) 35-4636

ALMACENADORA MONTERREY, S.A. DE C.V.
Virginia Fábregas No. 80
San Rafael
06470 México, D.F.
MEXICO
Tel and Fax: (5) 705-5150

ALMACENADORA PRIME, S.A.
Pte. 148 No. 901
Industrial Vallejo
02300 México, D.F.
MEXICO
Tel: (5) 567-4411

ALMACENADORA SOMEX (ALSOMEX)
Av. Chapultepec No. 480, 4o.Piso
Roma
06700 México, D.F.
MEXICO
Tel: (5) 286-7893
Fax: (5) 211-6136

ALMACENADORA TIJUANA, S.A. (ALTISA)
Av. Ferrocarril No. 319
20 de Noviembre
22430 Tijuana, B.C.N.
MEXICO
Tel: (66) 81-2985

ALMACENADORA, S.A.
Calz. Camarones No. 14
San Salvador Xochimalca
02870 México, D.F.
MEXICO
Tel: (5) 541-3140
Fax: (5) 541-1442

ALMACENES DE DEPOSITO GOMEZ, S.A.
Tres Anegas No. 425
Nueva Industrial Vallejo
07700 México, D.F.
MEXICO
Tel: (5) 754-8749
Fax: (5) 754-6496

ALMACENES DE DEPOSITOS OCEJO, S.A. DE C.V.
Ote. No. 3118, Tablas
07870 México, D.F.
MEXICO
Tel: (5) 760-4280
Fax: (5) 751-1533

ALMACENES DEL PAIS, S.A. DE C.V.
Blvd. Centro Industrial
No. 1023-1025
Industrial Puente de Vigas
54070 Tlalnepantla, Edo. Mex.
MEXICO
Tel: (5) 390-4843
Fax: (5) 390-5040

ALMACENES NACIONALES DE DEPOSITO, S.A (ANDSA)
Plaza de la Constitución No. 7
Centro
06060 México, D.F.
MEXICO
Tel: (5) 368-8483

FRIGORIFICOS Y ALMACENES, S.A.
San Juan de Aragón
No. 214
Constitución de la
República
07460 México, D.F.
MEXICO
Tel: (5) 577-0041

LATEX DISTRIBUIDORA
Bosque de Duraznos 65-208
Col. Bosques de la Lomas
Del. M. Hidalgo
11700 México, D.F.
MEXICO
Tel: (5) 596-6111
Fax: (5) 596-6920

MUDANZAS GOU, S.A. DE C.V.
Calle Nueva Santo
Domingo 163
Fracc. Industrial San
Antonio
Del. Azcapotzaico
Apdo. Postal 16126
02760 México, D.F.
MEXICO
Tel: (5) 561-2900
Fax: (5) 352-6157

MUDANZAS TRANSCONTAINER, S.A. DE C.V.
Vía Dr. Gustavo Baz 295-F
Col. Viveros de la Loma
5-1080 Tlalnepantla, Mex.
MEXICO
Tel: (5) 397-5756
Fax: (5) 398-7716

SEIFERT INTERNACIONAL DE MUDANZAS, S.A. DE C.V.
Prol. Petróleos
Mexicanos 75,
Bodega 3
Col. Ampliación Petrolera
Del. Azcapotzalco
02480 México, D.F.
Tel: (5) 352-7250
Fax: (5) 352-5870

TRADICSA, S.A. DE C.V.
Poniente 134 No. 813
Col. Industrial Vallejo
Del. Azcapotzalco
02300 México, D.F.
MEXICO
Tel: (5) 358-1550

TRANSPORTES Y EMPAQUES BALDERAS, S.A. DE C.V.
Av. Minas 83, Col. Lomas
de Becerra
Del. A. Obregón
01280 México, D.F.
Apdo. Postal 19347
01040 México, D.F.
MEXICO
Tel: (5) 598-3066

UNIVERSAL TRANSPORT, S.A.
Gruias 17
Col. San Pedro de los Pinos
Del. A. Obregón
01130 México, D.F.
MEXICO
Tel: (5) 272-6081
(5) 272-0325
Fax: (5) 271-3143

APPENDIX E: Mexican Trucking Companies

The Canadian embassy in Mexico compiled this list from various Mexican sources. In light of constantly evolving circumstances, the list cannot be timeless or exhaustive. Exporters should consult directly with specific companies to ensure that they can adequately provide required transport services.

AUTO EXPRESS DE LEON, S.A. DE C.V.
Poniente 124 no. 409-1
02300 México, D.F.
MEXICO
Tel: (5) 567-5634

AUTO EXPRESS DEL NOROESTE, S.A. DE C.V.
Presidente Juárez No. 15,
Locales 13 y 14
54090 Tlalnepantla, Edo. Mex.
MEXICO
Tel: (5) 390-0011

AUTO EXPRESS HERCULES, S.A. DE C.V.
Norte 59 no. 1032
02300 México, D.F.
MEXICO
Tel: (5) 567-1422

AUTO EXPRESS JUAREZ, S.A. DE C.V.
Poniente 116 No. 543-C
02300 México, D.F.
MEXICO
Tel: (5) 567-9267

Alambiques No. 2877
44000 Guadalajara, Jal.
MEXICO
Tel: (36) 35-2719

AUTO EXPRESS TIJUANA, S.A. DE C.V.
Vallejo No. 1830,
Nave Norte
Puertas 12a y 13a
02300 México, D.F.
MEXICO
Tel: (5) 567-2278

AUTO EXPRESS TREVIÑO, S.A. DE C.V.
Las Torres No. 484
07700 México, D.F.
MEXICO
Tel: (5) 754-1349

Francia No. 2165 Ote.
64510 Monterrey, N.L.
MEXICO
Tel: (83) 51-0654

AUTO LINEAS AMERICA, S.A. DE C.V.
Morelos No. 74
54080 Tlalnepantla,
Edo. Mex.
MEXICO
Tel: (5) 562-5836

Venustiano Carranza
No. 3117
64440 Monterrey, N.L.
MEXICO
Tel: (83) 51-9201

AUTO LINEAS POTOSINAS, S.A. DE C.V.
Tonga No. 86 Bis
02660 México, D.F.
MEXICO
Tel: (5) 556-4419

AUTO TANQUES REYES, S.A. DE C.V.
Miguel Alemán No. 3767
64590 Monterrey, N.L.
MEXICO
Tel: (83) 54-3455

AUTO TRANSPORTES AYALA, S.A. DE C.V.
Norte 7a No. 4702
07780 México, D.F.
MEXICO
Tel: (5) 368-3724

Rafael Peña No. 603
64500 Monterrey, N.L.
MEXICO
Tel: (83) 51-9405

AUTO TRANSPORTES DE CARGA EN GRAL. LUCIO BLANCO, S.A. DE C.V.
Constituyentes del 57
No. 2603
64580 Monterrey, N.L.
MEXICO
Tel: (83) 54-4141

AUTO TRANSPORTES DE CARGA LA AZTECA, S.A. DE C.V.
Amapola No. 655
44430 Guadalajara, Jal.
MEXICO
Tel: (36) 19-1413

AUTO TRANSPORTES DE CARGA LA AZTECA, S.A. DE C.V.
Oriente 154 No. 24 Esq.
Emilio Carranza
15500 México, D.F.
MEXICO
Tel: (5) 784-1653

AUTO TRANSPORTES DE CARGA TRESGUERRAS, S.A. DE C.V.
Vallejo No. 1830
02300 México, D.F.
MEXICO
Tel: (5) 587-0081

Rio Ovi No. 1803 Esq. Rio Alamo
44430 Guadalajara, Jal.
MEXICO
Tel: (36) 39-0828

AUTO TRANSPORTES DEL REAL, S.A. DE C.V.
Juan Sánchez Azcona No. 183 Pte.
64210 Monterrey, N.L.
MEXICO
Tel: (83) 51-5816

AUTO TRANSPORTES FRONTERIZOS DE CARGA, S.A. DE C.V.
Zaragoza No. 3524 Nte.
San Nicolás de los Garza, N.L.
MEXICO
Tel: (83) 79-0520

AUTO TRANSPORTES GACELA, S.A. DE C.V.
Vallejo No. 1830, Pta. 24a, Nave 1
02300 México, D.F.
MEXICO
Tel: (5) 587-6229

AUTO TRANSPORTES GENERALES, S.A. DE C.V.
Zacatecas No. 173
54150 Tlalnepantla, Edo. Mex.
MEXICO
Tel: (5) 390-6289

AUTO TRANSPORTES GENERALES, S.A. DE C.V.
Linea de Gas No. 233
64480 San Nicolás de los Garza, N.L.
MEXICO
Tel: (83) 53-5017

AUTO TRANSPORTES VALLADOLID S.A. DE C.V.
Poniente 78 No. 92
02780 México, D.F.
MEXICO
Tel: (5) 352-1983

Washington No. 1250
44300 Guadalajara, Jal.
MEXICO
Tel: (36) 12-6031

AUTOEXPRESS LAGOS, S.A. DE C.V.
Nicolás Bravo No. 748
44100 Guadalajara, Jal.
MEXICO
Tel: (36) 18-4240

AUTOLINEAS CAVAZOS, S.A. DE C.V.
Ayutla Ote. No. 1505
64700 Monterrey, N.L.
MEXICO
Tel: (83) 45-0472

AUTOLINEAS GUANAJUATO, S.A. DE C.V.
Nicolás Bravo No. 762
44960 Guadalajara, Jal.
MEXICO
Tel: (36) 17-6742

AUTOLINEAS MODERNAS, S.A. DE C.V.
Cuartel No. 334-A
44250 Guadalajara, Jal.
MEXICO
Tel: (36) 17-0189

AUTOTRANSPORTES SALCEDO MORENO, S.A. DE C.V.
Rio Duero No. 1329
44330 Guadalajara, Jal.
MEXICO
Tel: (36) 35-9201

AUTOTRANSPORTES SAN ANTONIO, S.A. DE C.V.
Amapola No. 649, Bodega 4
44430 Guadalajara, Jal.
MEXICO
Tel: (36) 19-3804

CENTRAL DE FLETES DEL PACIFICO, S.A. DE C.V.
Vallejo No. 1830, Nave 1, Pta, 22a
02300 México, D.F.
MEXICO
Tel: (5) 587-4256

Linea de Gas No. 300
64480 San Nicolás de los Garza, N.L.
MEXICO
Tel: (83) 53-6364

COMPAÑIA MEXICANA DE AUTOTRANSPORTES, S.A. DE C.V.
Margarita Maza de Juárez No. 149
07700 México, D.F.
MEXICO
Tel: (5) 567-1129

Prol. Pino Suárez Nte. 2601
64000 Monterrey, N.L.
MEXICO
Tel: (83) 51-2440

CONDUCTORES DE ENVASES ESPECIALIZADOS, S.A. DE C.V.
Vallejo No. 1830, Nave 1-3a
02300 México, D.F.
MEXICO
Tel: (5) 587-3203

ESPECIALIQUIDOS, S.A. DE C.V.
Granjas No. 574
02020 México, D.F.
MEXICO
Tel: (5) 561-3297

EXPRESS ANAHUAC, S.A. DE C.V.
Poniente 148, No. 923
02300 México, D.F.
MEXICO
Tel: (5) 567-0547

San Nicolás No. 1000
64500 Monterrey, N.L.
MEXICO
Tel: (83) 51-0433

EXPRESS CENTRAL, S.A. DE C.V.
Coral No. 9
54160 Tlalnepantla, Edo. Mex.
MEXICO
Tel: (5) 391-0860

Priv. Constituyentes No. 122
64260 Monterrey, N.L.
MEXICO
Tel: (83) 51-0003

EXPRESS DE CARGA 2 FRONTERAS, S.A. DE C.V.
Las Planicies No. 6912
64240 Monterrey, N.L.
MEXICO
Tel: (83) 70-1042

EXPRESS DEL PACIFICO, S. DE R.L. DE C.V.
Wagner No. 118
06220 México, D.F.
MEXICO
Tel: (5) 517-2025

EXPRESS SANTA FE, S.A. DE C.V.
Eduardo Molina No. 8132
07400 México, D.F.
MEXICO
Tel: (5) 577-1630

FLETES CALMEX, S.A. DE C.V.
Aldama No. 81-1
06300 México, D.F.
MEXICO
Tel: (5) 535-3249

FLETES CALMEX, S.A. DE C.V.
Analco No. 705
44640 Guadalajara, Jal.
MEXICO
Tel: (36) 19-8713

FLETES CHIHUAHUA, S.A. DE C.V.
Vallejo no. 1830, Nave 2, Puertas 15 a 18
02300 México, D.F.
MEXICO
Tel: (5) 587-0044

FLETES DE OCCIDENTE Y CENTRAL DEL PACIFICO, S.A. DE C.V.
Poniente 146 no. 520
02300 México, D.F.
MEXICO
Tel: (5) 567-7013

Ejército No. 1475
44430 Guadalajara, Jal.
MEXICO
Tel: (36) 19-4428

FLETES GODINES RABAGO, S.A. DE C.V.
Río Tizapán No. 1251
44870 Guadalajara, Jal.
MEXICO
Tel: (36) 35-0017

FLETES JALISCO, S.A. DE C.V.
Violeta No. 579
44100 Guadalajara, Jal.
MEXICO
Tel: (36) 19-2641

FLETES MOSA, S.A. DE C.V.
Oleoducto No. 3113
44490 San Pedro Tlaquepaque, Jal.
MEXICO
Tel: (36) 35-1050

FLETES PARA LA CONSTRUCCION, S.A. DE C.V.
Castañeda No. 37
03910 México, D.F.
MEXICO
Tel: (5) 563-9672

HALCONES DEL PACIFICO, S.A. DE C.V.
Vallejo No. 1830, Nave 1
Puertas 9 y 10
02300 México, D.F.
MEXICO
Tel: (5) 567-4054

LINEAS DE MEXICO, S.A. DE C.V.
Norte 45 No. 706
02300 México, D.F.
MEXICO
Tel: (5) 567-1585

Tlaquepaque No. 1924
44870 Guadalajara, Jal.
MEXICO
Tel: (36) 35-9622

Universidad No. 143
64290 Monterrey, N.L.
MEXICO
Tel: (83) 51-4031

LINEAS INTERNACIONALES TIJUANA, S.A. DE C.V.
Av. Insurgentes Nte. No. 1275
07870 México, D.F.
MEXICO
Tel: (5) 517-0100

Ejército No. 802
44430 Guadalajara, Jal.
MEXICO
Tel: (36) 19-2273

LINEAS UNIDAS DE COAHUILA, S.A. DE C.V.
Guerrero Norte No. 1628
64470 Monterrey, N.L.
MEXICO
Tel: (83) 75-0281

SAHISA TRANSPORTES, S.A. DE C.V.
Carr. a Toluquilla No. 400
45610 Guadalajara, Jal.
MEXICO
Tel: (36) 35-5041

SERVI TRANSPORTES VIGA, S.A. DE C.V.
Carr. San Miguel Km. 2 No. 200
67100 Cd. Guadalupe, N.L.
MEXICO
Tel: (83) 77-6560

SOCIEDAD COOPERATIVA DE TRANSPORTE DE CAFE DEL S.N.T.I.M.C.
Acalotenco No. 49-110
02040 México, D.F.
MEXICO
Tel: (5) 352-1036

TERMOS Y TRANSPORTES, S.A. DE C.V.
Manuel Salazar No. 130
02400 México, D.F.
MEXICO
Tel: (5) 382-7043

TRANSCARGA DEL VALLE, S.A. DE C.V.
Vallejo No. 1539
07600 México, D.F.
MEXICO
Tel: (5) 392-1308

TRANSPORTADORA CONTINENTAL S.A. DE C.V.
Calle C No. 29, Local C y H
15000 México, D.F.
MEXICO
Tel: (5) 571-0730

Av. D No. 2000
64000 Monterrey, N.L.
MEXICO
Tel: (83) 77-4563

TRANSPORTADORA DE BREAS Y ASFALTOS, S.A.
Apartado Postal No. 1858
Diaz Ordaz Km. 3.39,
Junto Protexa
66350 Santa Catarina, N.L.
MEXICO
Tel: (83) 47-2043

TRANSPORTADORA DE LIQUIDOS JAR
Calz. González Gallo No. 2336
44890 Guadalajara, Jal.
MEXICO
Tel: (36) 39-4544

TRANSPORTADORES NORTEÑOS, S.A. DE C.V.
Convento de Actopan No. 5
54050 Tlalnepantla,
Edo. Mex.
MEXICO
Tel: (5) 397-4963

TRANSPORTADORES POTOSINOS, S.A. DE C.V.
Eucalipto No. 2, Letra B
06400 México, D.F.
MEXICO
Tel: (5) 541-4619

Bugambilia y José Luis Verdia
44440 Guadalajara, Jal.
MEXICO
Tel: (36) 19-8111

Madero No. 1965 Ote.
64000 Monterrey, N.L.
MEXICO
Tel: (83) 55-0271

TRANSPORTE COMBINADO, S.A. DE C.V.
Nápoles No. 36-501
06600 México, D.F.
MEXICO
Tel: (5) 514-0006

TRANSPORTES AGEIRON, S.A.
F.F.C.C. Industrial No. 211
02980 México, D.F.
MEXICO
Tel: (5) 355-3166

TRANSPORTES AGUILA DE ORO, S.A. DE C.V.
Poniente 108, No. 559
07780 México, D.F.
MEXICO
Tel: (5) 368-4611

Jesús Cantú Leal No. 1206 Sur
64800 Monterrey, N.L.
MEXICO
Tel: (83) 59-1020

TRANSPORTES ALAS DEL NORTE, S.A. DE C.V.
El Acero No. 125
64310 Monterrey, N.L.
MEXICO
Tel: (83) 76-3737

TRANSPORTES AMADOR MOCTEZUMA, S.A. DE C.V.
Mixtecas No. 5, Tenayuca
54150 Tlalnepantla,
Edo. Mex.
MEXICO
Tel: (5) 391-3205

TRANSPORTES AMG, S.A. DE C.V.
Avenida Tres No. 660
67100 Guadalupe, N.L.
MEXICO
Tel: (83) 79-8413

TRANSPORTES ARREAZOLA, S.A. DE C.V.
Gral. A. Rueda Quijano No. 8
15470, D.F.
MEXICO
Tel: (5) 789-0491

TRANSPORTES AUTOTANQUES OCHOA, S.A. DE C.V.
La Presa No. 280-C
54180 México, D.F.
MEXICO
Tel: (5) 754-4066

TRANSPORTES CASTORES DE BAJA CALIFORNIA, S.A DE C.V.
Roble No. 7
54126 Tlalnepantla, Edo. Mex.
MEXICO
Tel: (5) 567-2193

TRANSPORTES CASTORES Y LINEAS UNIDAS DE OCCIDENTE, S.A.
Rio Ovi No. 1803
y Rio Alamo
44430 Guadalajara, Jal.
MEXICO
Tel: (36) 35-9698

Roble No. 7
54126 Tlalnepantla,
Edo. Mex.
MEXICO
Tel: (5) 587-0123

TRANSPORTES CINEMATOGRAFICOS RAFAEL CABALLERO, S.A. DE C.V.
Atletas No. 2
04220 México, D.F.
MEXICO
Tel: (5) 544-9615

TRANSPORTES DE CARGA CALIFORNIA S. DE R.L. DE C.V.
Mariano Azuela No. 73-B
06400 México, D.F.
MEXICO
Tel: (5) 547-4241

TRANSPORTES DE CARGA OCEGUERA, S.A. DE C.V.
Poniente 108 No. 501-A
07780 México, D.F.
MEXICO
Tel: (5) 567-2400

TRANSPORTES DE NUEVO LAREDO, DIVISION ESPECIALIZADOS
Lázaro Cárdenas No. 733
07700 México, D.F.
MEXICO
Tel: (5) 586-6411

Universidad Nte. No. 407
66450 San Nicolás de los
Garza, N.L.
MEXICO
Tel: (83) 52-3540

TRANSPORTES DE NUEVO LAREDO, S.A. DE C.V.
Lázaro Cárdenas No. 733
07700 México, D.F.
MEXICO
Tel: (5) 586-6411

TRANSPORTES EASO, S.A. DE C.V.
Coltongo No. 150
02650 México, D.F.
MEXICO
Tel: (5) 567-0364

TRANSPORTES ESPECIALIZADOS ANTONIO DE LA TORRE E HIJOS, S.A.
Av. Veracruz no. 206
55400 Tulpetlac, Edo. Mex.
MEXICO
Tel: (5) 569-1762

TRANSPORTES ESPECIALIZADOS DE ALCOHOLES Y MIELES, S.A.
Moctezuma No. 97
07000 México, D.F.
MEXICO
Tel: (5) 577-4494

TRANSPORTES ESPECIALIZADOS DEL NORTE, S.A. DE C.V.
Juárez Norte No. 501
66230 Garza Garcia, N.L.
MEXICO
Tel: (83) 56-4604

TRANSPORTES EXPECIALIZADOS SINAI, S.A. DE C.V.
Carr. a San Miguel Dulces
Nombres
Km. 4.55, Apodaca, N.L.
MEXICO
Tel: (83) 43-0710

TRANSPORTES JAIME GARCIA GUTIERREZ
Moras No. 325
03200 México, D.F.
MEXICO
Tel: (5) 575-4854

TRANSPORTES JULIAN DE OBREGON, S.A.
Prol. del Rosario No. 386
15820 México, D.F.
MEXICO
Tel: (5) 552-8212

Apartado Postal No. 4102
44420 Guadalajara, Jal.
MEXICO
Tel: (36) 19-1641

TRANSPORTES JULIAN DE OBREGON, S.A.
Ruiz Cortines Ote. No. 2400
64530 Monterrey, N.L.
MEXICO
Tel: (83) 51-0021

TRANSPORTES LOPEZ E HIJOS, S.A. DE C.V.
16 de Septiembre No. 176
02210 México, D.F.
MEXICO
Tel: (5) 382-4011

TRANSPORTES MARTIN DEL CAMPO, S.A. DE C.V.
Aviación No. 3700
45100 Zapopan, Jal.
MEXICO
Tel: (36) 33-2767

TRANSPORTES MARTINEZ, S. DE R.L. DE C.V.
Linea de Gas No. 337
66480 San Nicolás de los
Garza, N.L.
MEXICO
Tel: (83) 53-8360

TRANSPORTES MEZQUITAL DEL ORO, S.A. DE C.V.
Av. de las Granjas No. 440
02000 México, D.F.
MEXICO
Tel: (5) 561-7021

TRANSPORTES MONTEMAYOR, S.A. DE C.V.
Prol. Pino Suárez Norte No. 2601
64000 Monterrey, N.L.
MEXICO
Tel: (83) 51-2440

TRANSPORTES MONTERREY HERMOSILLO, S.A. DE C.V.
Lerdo de Tejada No. 500
64165 Monterrey, N.L.
MEXICO
Tel: (83) 76-7540

TRANSPORTES OJEDA, S.A. DE C.V.
Industria No. 41
54090 Tlalnepantla, Edo. Mex.
MEXICO
Tel: (5) 392-2100

TRANSPORTES QUI HER, S.A. DE C.V.
Juan Alvarez No. 3
09360 México, D.F.
MEXICO
Tel: (5) 686-6330

TRANSPORTES QUIROGA, S.A. DE C.V.
Añil no. 687
08400 México, D.F.
MEXICO
Tel: (5) 657-1463

TRANSPORTES RAPIDOS DEL PACIFICO, S.A. DE C.V.
Fracisco Escudero No. 674
44890 Guadalajara, Jal.
MEXICO
Tel: (36) 57-3604

TRANSPORTES REFRIGERADORES LAU, S.A. DE C.V.
J. Alvarado No. 1426
64800 Monterrey, N.L.
MEXICO
Tel: (83) 59-4018

TRANSPORTES REFRIGERADOS UNIDOS, S.A. DE C.V.
Poniente 146 No. 498
02300 México, D.F.
MEXICO
Tel: (5) 587-5421

TRANSPORTES SANROMAN, S.A. DE C.V.
Carlos J. Meneses No. 235
06300 México, D.F.
MEXICO
Tel: (5) 535-7750

TRANSPORTES SULTANA, S.A. DE C.V.
Poniente 146 No. 765
02300 México, D.F.
MEXICO
Tel: (5) 567-4455

Comonfort No. 707
64410 Monterrey, N.L.
MEXICO
Tel: (83) 51-3464

TRANSPORTES UNIDOS LOPEZ, S.A. DE C.V.
Poniente 124 No. 23
07750 México, D.F.
MEXICO
Tel: (5) 587-4389

Yunque y Refineria No. 1956
44430 Guadalajara, Jal.
MEXICO
Tel: (36) 35-1519

TRANSPORTES VAZQUEZ
Violeta y Soto
06300 México, D.F.
MEXICO
Tel: (5) 529-2328

YELLOW FREIGHT SYSTEM, INC.
Génova No. 33-204
06600 México, D.F.
MEXICO
Tel: (5) 514-9334

APPENDIX F: Mexican Freight Forwarders

The Canadian embassy in Mexico compiled this list from various Mexican sources. In light of constantly evolving circumstances, the list cannot be timeless or exhaustive. Exporters should consult directly with specific companies to ensure that they can adequately provide required forwarding services.

ASOCIACION MEXICANA DE TRANSPORTE, A.C.
Balboa 1113
Col. Portales, Del. B. Juárez
03300 México, D.F.
MEXICO
Tel: 672-4684

ADVEMAR, S.C.
Av. Insurgentes Sur
No. 421-306, Edif. B
Hipódromo Condesa
06100 México, D.F.
MEXICO
Tel: (5) 564-1347
Fax: (5) 574-6282

AERO DESPACHOS ITURBIDE, S.A.
Plaza de la República
No. 49, P.B.
Tabacalera
06030 México, D.F.
MEXICO
Tel: (5) 566-2343
Fax: (5) 535-9391

AERODOCUMENTACION ADUANAL, S.C.
Asturias No. 94-B
Alamos
03400 México, D.F.
MEXICO
Tel: (5) 530-4366
Fax: (5) 530-7664

AEROFLETES INTERNACIONALES, S.C.
Av. 602, Local 4,
Aduana del
Aeropuerto Internacional
Peñón de los Baños
15620 México, D.F.
MEXICO
Tel: (5) 762-1522
Fax: (5) 762-9034

AEROTRAFICO, S.A.
Amores No. 1110, P.B.
Del Valle
03100 México, D.F.
MEXICO
Tel: (5) 575-1655
Fax: (5) 575-1655

AGENCIA ADUANAL BOLAÑOS, S.C.
Rio Marne No. 19-105
Cuauhtémoc
06500 México, D.F.
MEXICO
Tel: (5) 535-7867
Fax: (5) 566-4940

AGENCIA ADUANAL DEL VALLA, S.C.
San Borja No. 1031, 1er.
Piso
Del Valle
03100 México, D.F.
MEXICO
Tel: (5) 575-5655
Fax: (5) 575-2555

AGENCIA ADUANAL JOSE RODOLFO VILLAVERDE
Chimalhuacán No. 49
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 784-6063
Fax: (5) 571-0730

AGENCIA ADUANAL MEXICANA, S.C.
Av. Insurgentes Sur
No. 1180-602
Del Valle
03100 México, D.F.
MEXICO
Tel: (5) 575-1686
Fax: (5) 575-6517

AGENCIA ADUANAL MORENO, S.C.
Filadelfia No. 124-501
Nápoles
03810 México, D.F.
MEXICO
Tel: (5) 687-5831
Fax: (5) 523-8809

AGENCIA ADUANAL NOGUEIRA, S.A. DE C.V.
Chapultepec No. 478, 4o.
Piso
Roma
06700 México, D.F.
MEXICO
Tel: (5) 286-4988
Fax: (5) 286-5146

AGENCIA ADUANAL PEDRO MONTBALBO L.
Actipan No. 66, 1er. Piso
Insurgentes Mixcoac
03920 México, D.F.
MEXICO
Tel: (5) 571-8367
Fax: (5) 524-6308

AGENCIA ADUANAL TRADA, S.A.
Calle 23 No. 63
San Pedro de los Pinos
03800 México, D.F.
MEXICO
Tel: (5) 598-8122
Fax: (5) 598-8318

AGENCIA ADUANAL WOODWARD, S.C.
Tula No. 53, Condesa
06140 México, D.F.
MEXICO
Tel: (5) 286-6495
Fax: (5) 286-6465

AGENCIA GENERAL DE CARGA AEREA, S.A.
Isabel la Católica No. 249
Obrera
06800 México, D.F.
MEXICO
Tel: (5) 578-2244
Fax: (5) 784-5137

AGENCIA PASAJES Y CARGA, S.A.
Matamoros No. 97
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 762-0433
Fax: (5) 785-1271

AGENCIAS DE BOQUES INTERNACIONAL, S.A. DE C.V.
Av. Gonzalitos 254 Norte
Col. Vista Hermosa
64620 Monterrey, N.L.
MEXICO
Tel: (83) 46-0125
Fax: (83) 46-3545

AGENTES ADUANALES PALMA, S.C.
Matamoros No. 104
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 571-7316
Fax: (5) 785-0683

ASIMEX, S.A.
Manzanillo No. 153,
2o. Piso
Roma Sur
06760 México, D.F.
MEXICO
Tel: (5) 564-4043
Fax: (5) 574-8107

ATLAS VAN LINES MEXICANA, S.A. DE C.V.
José María Rico 116,
2o. Piso
Col. Del Valle
Del. B. Juárez
03100 México, D.F.
MEXICO
Tel: (5) 534-4512
Fax: (5) 524-7534

BURO ADUANAL INTERNACIONAL, S.C.
Baja California No. 278-102
Hipódromo Condesa
06170 México, D.F.
MEXICO
Tel: (5) 516-7750
Fax: (5) 272-1340

CARGA DE MEXICO, S.A DE C.V.
Londres No. 38, 2o. Piso
Juárez
06600 México, D.F.
MEXICO
Tel: (5) 533-0495
Fax: (5) 511-9257

CENTRAL DE ADUANAS DE MEXICO, S.A.
Sinaloa No. 14
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 571-3400
Fax: (5) 571-2405

CENTRAL DE AEROCARGA INTERNACIONAL, S.A.
Av. Insurgentes Centro
No. 86, Local
C,D y E, San Rafael
06030 México, D.F.
MEXICO
Tel: (5) 566-4388
Fax: (5) 703-0046

CIF IMPORTACIONES Y EXPORTACIONES, S.A.
Ejército Nacional No. 505
y 504
Granada
11520 México, D.F.
MEXICO
Tel: (5) 250-0811
Fax: (5) 250-9542

CIME, COMPANIA INTERNACIONAL DE MUDANZAS Y EMBARQUES, S.A. DE C.V.
Cholula 131
Col. Hipódromo Condesa
Del. Cuauhtémoc
06100 México, D.F.
MEXICO
Tel: (5) 277-1477
Fax: (5) 277-7038

CIRCLE AIR FREIGHT DE MEXICO, S.A. DE C.V.
Av. Texcoco No. 18
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 571-1495
Fax: (5) 785-3465

CONCORD DE CARGA, S.A. DE C.V.
San Fransisco No. 1626-405
Del Valle
03100 México, D.F.
MEXICO
Tel: (5) 524-6045
Fax: (5) 524-9334

CONDOR AIR, S.A. DE C.V.
Matamoros No. 50
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 762-8843
Fax: (5) 762-8968

CONSOLIDADORA DE CARGA AEREA APOLO, S.A. DE C.V.
Morelos No. 176
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 571-7037
Fax: (5) 784-3346

CONSOLIDATED FREIGHTWAYS
Av. Lázaro Cárdenas
1694-209
44900 Guadalajara, Jal.
MEXICO
Tel: (36) 12-0567
Fax: (36) 12-9641

COORDINADORES MARITIMOS INTERNACIONALES, S.A. DE C.V.
Manzanillo No. 83-401
Roma Sur
06760 México, D.F.
MEXICO
Tel: (5) 574-8156
Fax: (5) 264-1895

DANZASMEX, S.A.
Av. Insurgentes Sur
No. 421-114
Conjunto Aristos Edif. B
Hipódromo Condesa
06100 México, D.F.
MEXICO
Tel: (5) 584-4844
Fax: (5) 564-2807

DESPACHOS ADUANALES, S.A.
Blvd. Aeropuerto No. 81
Federal
15700 México, D.F.
MEXICO
Tel: (5) 784-4188
Fax: (5) 571-9924

DOAL, S.A.
Asistencia Pública No. 596
Federal
15700 México, D.F.
MEXICO
Tel: (5) 571-6864
Fax: (5) 571-2406

D'ARRI Y COMPAÑIA, S.C.
Bosques de Duraznos
No. 65-503 al
506, 5o. Piso, Bosques de
las Lomas
11700 México, D.F.
MEXICO
Tel: (5) 596-4920
Fax: (5) 596-4960

ENCISO HERNANDEZ Y COMPAÑIA, S.C.
Av. Insurgentes Sur
No. 1722
Florida
01330 México, D.F.
MEXICO
Tel: (5) 660-2573
Fax: (5) 534-3905

EXTRA TRANSPORTE, S.A. DE C.V.
Guatemala 240
Col. Vista Hermosa
64620 Monterrey, N.L.
MEXICO
Tel: (83) 48-4646
Fax: (83) 33-4420

FERNANDO GARCIA R. E HIJOS
Berlin No. 17
Juárez
06600 México, D.F.
MEXICO
Tel: (5) 546-1914

GABRIELA MARTINEZ VARA DE TENA, S.C.
Bajio No. 282-602 y 603,
6o. Piso
Roma Sur
06760 México, D.F.
MEXICO
Tel: (5) 564-0961

GONZALES DE CASTILLA
Bosques de Ciruelos
No. 190, 5o. Piso
Bosques de las Lomas
11700 México, D.F.
MEXICO
Tel: (5) 596-2555
Fax: (5) 596-4806

GONZALES TORRES Y COMPAÑIA, S.A.
Durango No. 245-601 al 603
Roma
06700 México, D.F.
MEXICO
Tel: (5) 525-5400
Fax: (5) 533-5005

GRUPO AUTO-EXPRESS MEXICANO, S.A. DE C.V.
Eucalipto 2
Fracc. Industrial Tabla
Honda
54126 Tlalnepantla, Méx.
MEXICO
Tel: (5) 391-9483
(5) 391-2306

HINOJOSA DE TAMPICO, S.C.
Las Flores No. 207,
San Angel
06000 México, D.F.
MEXICO
Tel: (5) 548-7309
Fax: (5) 548-7309

IMEX, S.C.
Av. Irapuato No. 188
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 762-3334
Fax: (5) 762-8497

IMPORTACIONES Y EXPORTACIONES MEXICANAS, S.A. DE C.V.
Génova No. 33-401
Juárez
06600 México, D.F.
MEXICO
Tel: (5) 514-7212
Fax: (5) 514-7212

INTERCONTINENTAL CARGO, S.A.
Chimalhuacán No. 53-A
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 762-4915
Fax: (5) 571-8636

INTERNACIONAL DE ADUANAS, S.A.
Lago Merú No. 45
Granada
11520 México, D.F.
MEXICO
Tel: (5) 531-9500

INTERTRANSIT, S.A.
Tehuantepec No. 86-404
Roma Sur
06760 México, D.F.
MEXICO
Tel: (5) 584-1683
Fax: (5) 564-7794

JORGE M. OCAMPO Y COMPAÑIA, S.C.
Av. Insurgentes Sur
No. 421, Edif. B,
8o.Piso, Hipódromo
Condesa
06170 México, D.F.
MEXICO
Tel: (5) 584-3911
Fax: (5) 574-4403

KUEHNE AND NAGEL DE MEXICO, S. DE R.L.
Av. Insurgentes Sur
No. 421, Edif. B,
B-305, Hipódromo Condesa
06100 México, D.F.
MEXICO
Tel: (5) 584-0899

K. LAIN MEXICO, S.A. DE C.V.
José Maria Rico No. 102,
4o. Piso
Del Valle
03100 México, D.F.
MEXICO
Tel: (5) 534-2297
Fax: (5) 534-3597

LUIS QUINTANAR Y ASOCIADOS, S.C.
Londres No. 279, 2o. Piso
Juárez
06600 México, D.F.
MEXICO
Tel: (5) 514-6733
Fax: (5) 207-5408

MARTINEZ OÑATE Y COMPAÑIA
Lote 5, Zona Agentes
Aduanales,
Aeropuerto Internacional
Aragón
15600 México, D.F.
MEXICO
Tel: (5) 762-0100

MARTINEZ SANDIEL, S.C.
Isabel la Católica
No. 28-12 Bis
Centro
06000 México, D.F.
MEXICO
Tel: (5) 512-2397

MAURICIO CHAVERO BLAZQUEZ, S.C.
Colones No. 139
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 762-8805

MEXICO EXPRESS
P.O. Box 610206
Dallas, TX 75261
U.S.A.
Tel: (817) 481-5543

MUNDICARGA Y SERVICIOS, S.A. DE C.V.
Florencia no. 18-402
Juárez
06600 México, D.F.
MEXICO
Tel: (5) 533-2550
Fax: (5) 533-2250

NORIEGA GONZALEZ Y ASOCIADOS, S.C.
Xochicalco No. 541
Narvarte
03600 México, D.F.
MEXICO
Tel: (5) 559-9566
Fax: (5) 559-6958

OPERACIONES ADUANALES, S.A.
Soles No. 36
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel and Fax: (5) 760-1018

PALAZUELOS HERMANOS, S.A.
Colima No. 114, P.B.
Roma
06700 México, D.F.
MEXICO
Tel: (5) 533-0437
Fax: (5) 525-5185

PANALPINA TRANSPORTES MUNDIALES, S.A.
Calle Rosseau No. 14,
6o. Piso
Anzures
11590 México, D.F.
MEXICO
Tel: (5) 254-4488
Fax: (5) 250-4120

PASCAL Y OCAMPO, S.C.
Av. Insurgentes Sur
No. 421, Edif. B-703
Hipódromo Condesa
06100 México, D.F.
MEXICO
Tel: (5) 574-0500
Fax: (5) 574-4403

PASQUEL HERMANOS, S.A. DE C.V.
Av. Insurgentes Centro
No. 86, 4o. Piso
Revolución
06030 México, D.F.
MEXICO
Tel: (5) 566-3100
Fax: (5) 592-5716

PRAXEDIS RAMON SOLIS GUTIERREZ, S.C.
Rio Lerma No. 196,
1er. Piso
Cuauhtémoc
06500 México, D.F.
MEXICO
Tel: (5) 533-1041
Fax: (5) 511-9332

REPRESENTACIONES FIMA, S.A.
Revolución No. 388
San Pedro de los Pinos
01180 México, D.F.
MEXICO
Tel: (5) 277-2481
Fax: (5) 515-6006

RICARDO PRIDA Y CIA, S.C.
Nosque de Ciruelos No. 304
Bosques de las Lomas
11700 México, D.F.
MEXICO
Tel: (5) 596-1496
Fax: (5) 596-8512

ROADWAY EXPRESS INTERNATIONAL, INC.
Av. Roble 300, Desp. 401
Col. Valle del Campestre
66260 Garza Garcia, N.L.
MEXICO
Tel: (83) 35-3186
(83) 35-3280

RODRIGUEZ LEAL Y COMPAÑIA, S.C.
Rio Mixcoac No. 25,
7o. Piso
Crédito Constructor
03940 México, D.F.
MEXICO
Tel and Fax: (5) 524-1366

SEGROVE AGENCIA, S.A.
Sacramento No. 115-2
Del Valle
03100 México, D.F.
MEXICO
Tel: (5) 543-7083
Fax: (5) 523-0897

SERVICIO AEROEXPRESS RAPIDO INTERNACIONAL, S.A.
Edif. Agentes Aduanales
Local 16
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 571-8244
Fax: (5) 762-6175

SERVICIO INTERNACIONAL, S.A.
Durango No. 209, 5o. Piso
Roma
06720 México, D.F.
MEXICO
Tel and Fax: (5) 514-8405

SERVICIOS ADUANALES DE MEXICO, S.C.
Niños Héroes No. 150,
Edif. 8-403
Doctores
06720 México, D.F.
MEXICO
Tel: (5) 761-4270
Fax: (5) 761-7799

SERVICIOS ADUANALES FLORES GARCIA, S.C.
Nayarit No. 16
Roma Sur
06760 México, D.F.
MEXICO
Tel: (5) 564-1120
Fax: (5) 574-9516

SERVICIOS INTERNACIONALES DE CARGA, S.A. DE C.V.
Norte 176 No. 607, Local 1
Pensador Mexicano
15550 México, D.F.
MEXICO
Tel: (5) 551-4087

SETEXIM
Av. Insurgentes Sur
No. 421, Local B-3
Hipódromo Condesa
06140 México, D.F.
MEXICO
Tel: (5) 564-7181
Fax: (5) 584-3742

SCHENKER PANAMERICANA (MEXICO) S. DE R.L.
Artemio del Valle Arizpe
No. 18, 10o. Piso,
Del Valle
03100 México, D.F.
MEXICO
Tel: (5) 543-8586
Fax: (5) 523-8531

TECOMAR, S.A.
Benjamin Franklin 232,
3er. Piso
Col. Escandón
Del. M. Hidalgo
11800 México, D.F.
Apdo. Postal 11728
06100 México, D.F.
MEXICO
Tel: (5) 271-0088
Fax: (5) 271-4010

TRAFIMEX, S.A. DE C.V.
Rio Tiber No. 103, 5o. Piso
Cuauhtémoc
06500 México, D.F.
MEXICO
Tel: (5) 514-6443
Fax: (5) 514-6709

TRAFINTER DEL CENTRO, S.A. DE C.V.
Banjamin Franklin No. 232,
3o. Piso
Escandón
11800 México, D.F.
MEXICO
Tel: (5) 277-1066
Fax: (5) 271-1816

Rescalex No. 177
Flecha Lane Laredo
78041 Texas, U.S.A.
Tel: (512) 727-1675
Fax: (512) 725-9386

TRAMITADORES ASOCIADOS DE AEROCARGA, S.A.
Texcoco No. 14
Peñón de los Baños
15520 México, D.F.
MEXICO
Tel: (5) 571-4533
Fax: (5) 571-0748

TRAMITES ADUANALES, S.C.
Baja California No. 196-503
Roma Sur
06760 México, D.F.
MEXICO
Tel and Fax: (5) 574-7474

TRANSCARGA INTERNACIONAL, S.A.
Norte 196 No. 694
Pensador Mexicano
15510 México, D.F.
MEXICO
Tel: (5) 760-1422
Fax: (5) 760-1401

TRANSPORTACION AEREA INTERNACIONAL, S.A.
Rio Mixcoac no. 158
Del Valle
03100 México, D.F.
MEXICO
Tel: (5) 524-4313

TRANSPORTES GONZALEZ, S.A. DE C.V.
Av. Uranio No. 275
Unidad Industrial Vallejo
07700 México, D.F.
MEXICO
Tel: (5) 754-2400
Fax: (5) 754-2407

TRANSPORTES MEZA, S.A. DE C.V.
Progreso 650
45500 Tlaquepaque, Jal.
MEXICO
Tel: (5) 57-4688

TRICARGA INTERNACIONAL, S.A.
Norte 198 No. 691
Pensador Mexicano
15510 México, D.F.
MEXICO
Tel: (5) 760-4477
Fax: (5) 760-9716

UNIMEX, S.C.
División de Norte No. 19-A
Del Valle
03100 México, D.F.
MEXICO
Tel: (5) 523-2788
Fax: (5) 687-4095

ZAMUDIO Y ASOCIADOS, S.C.
Liverpool No. 108-204
Juárez
06600 México, D.F.
MEXICO
Tel: (5) 533-2960
Fax: (5) 525-1004

ZENDEJAS FERNANDEZ, S.C.
Ricardo Castro No. 49-A
Guadalupe Inn
01020 México, D.F.
MEXICO
Tel: (5) 548-5455

APPENDIX G: Mexican Customs Brokers

The Canadian embassy in Mexico compiled this list from various Mexican sources. In light of constantly evolving circumstances, the list cannot be timeless or exhaustive. Exporters should consult directly with specific companies to ensure that they can adequately provide required brokerage services.

AERO FLETES INTERNACIONALES, S.C.
Av. 602, Local 4,
Aduana del
Aeropuerto, Zona Federal
Del. V. Carranza
15620 México, D.F.
MEXICO
Tel: (5) 762-0455

AGENCIA ADUANAL RAUL GARCIA, GARZA, S.C.
Medellin 43, Desp. 1101 y 1103
Col. Roma
Del. Cuauhtémoc
06700 México, D.F.
MEXICO
Tel: (5) 528-8787

AGENCIA ADUANAL MEXICANA, S.C.
Insurgentes Sur 1180,
Desp. 602
Col. Del Valle
Del. B. Juárez
03100 México, D.F.
MEXICO
Tel: (5) 575-1686
Fax: (5) 575-6517

AGENCIA ADUANAL LUIS AMESCUA Y R.
Aduana del Aeropuerto
Zona Agentes Aduanales,
Local 49
Col. Peñón de los Baños
Del. V. Carranza
15520 México, D.F.
MEXICO
Tel: (5) 762-4484
(5) 762-4243
Fax: (5) 762-4561

AGENCIA ADUANAL LORENZO BLANCO ENRIQUEZ
Gabriel Mancera 701
Col. Del Valle
Del. B. Juárez
03100 México, D.F.
MEXICO
Tel: (5) 682-5100
Fax: (5) 669-0214

AGENCIA ADUANAL SUSANA MARTINEZ VARA DE DEL CASTILLO, S.C.
Av. Federalismo Sur 710,
3er. Piso, Des
44100 Guadalajara, Jal.
MEXICO
Tel: (36) 12-3171

CENTRAL DE ADUANAS DE GUADALAJARA
Nueva Orleans 1127
Sector Reforma
44460 Guadalajara, Jal.
MEXICO
Tel: (36) 19-2535

TRANS CARGA INTERNACIONAL, S.A.
Norte 196 No. 694
Col. Pensador Mexicano
Del. V. Carranza
15510 México, D.F.
MEXICO
Tel: (5) 760-1422
Fax: (5) 760-0114

VILLASANA Y COMPAÑIA, S.C.
Privada de Manchester 12
Col. Juárez
Del. Cuauhtemoc
06600 México, D.F.
MEXICO
Tel: (5) 207-3866
Fax: (5) 207-2002

TRANSUNISA MONTERREY, S.C.
Hidalgo 1270-6 Poniente
Col. El Mirador
64070 Monterrey, N.L.
Apdo. Postal 1927
54000 Monterrey, N.L.
MEXICO
Tel: (83) 44-2558
(83) 44-2791
Fax: (83) 43-8001

REYES RETANA Y TAMBORREL, S.A. DE C.V.
California 130
Col. Parque San Andrés
Del. Coyoacán
04040 México, D.F.
MEXICO
Tel: (5) 544-6966
(5) 544-8119
Fax: (5) 544-7184

ROBERTO VILLANUEVA VAZQUEZ, AGENTE ADUANAL
Apdo. Postal 37-61
44360 Guadalajara, Jal.
MEXICO
Tel: (36) 18-1659

RODRIQUEZ LEAL Y COMPAÑIA, S.C.
Avenido Rio Mixcomc 25,
7o. Piso
Col. Crédilo Constractor
Del. B. Juárez
Apdo. Postal 19-139
03940 México, D.F.
MEXICO
Tel: (5) 534-1087
Fax: (5) 524-1366

TECOMAR, S.A.
Benjamin Franklin 232,
3er. Piso
Col. Excandón
Del. M. Hidalgo
11800 México, D.F.
Apdo. Postal 11728
06100 México, D.F.
MEXICO
Tel: (5) 271-0088
(5) 277-2030
Fax: (5) 271-4010

TRAMEXCO, S.C.
Venustiano Carranza 745
Sur Desp. 101
64000 Monterrey, N.L.
MEXICO
Tel: (83) 45-1232
(83) 45-1236
Fax: (83) 42-0536

FERNANDEZ HINOJOSA Y COMPAÑIA, S.C., BUFETE DE COMERCIO EXTERIOR
José Vasconcelos 13
Col. Condesa
Del. Cuauhiémoc
06140 México, D.F.
MEXICO
Tel: (5) 553-5377

CASTAÑEDA DE OCCIDENTE, S.C.
Comercio Exterior 1080
Col. Aurora
44460 Guadalajara, Jal.
MEXICO
Tel: (36) 19-9255
Fax: (36) 19-9035

AGENCIA ADUANAL DEL VALLE, S.C.
San Borja 1031, 1er. Piso
Col. Del Valle
Del. B. Juárez
03100 México, D.F.
MEXICO
Tel: (5) 559-5899

MIGUEL VERY Y GONZALEZ
Paseo de la Reforma 444 —
7 Floor
Colonia Juarez
06600 México, D.F.
MEXICO
Tel: (5) 528-8681
(5) 528-8018
Fax: (5) 511-6461

PALAZUELOS HERMANOS, S.A.
Colima 114 — P.B.
Colonia Roma
06700 México, D.F.
MEXICO
Tel: (5) 533-0437
(5) 552-1041
Fax: (5) 525 1041

APPENDIX H: Mexican Bonding Companies

The Canadian embassy in Mexico compiled this list from various Mexican sources. In light of constantly evolving circumstances, the list cannot be timeless or exhaustive. Exporters should consult directly with specific companies to ensure that they can adequately provide required bonding services.

AFIANZADORA INSURGENTES, S.A.
Londres 13
Col. Juárez
Del. Cuauhtémoc
06600 México, D.F.
MEXICO
Tel: (5) 566-3388
(5) 566-3783

AMERICANA DE FIANZAS, S.A.
Av. López Mateos
Norte 1038, Local 5
Plaza Florencia
44620 Guadalajara, Jal.
MEXICO
Tel: (36) 42-5885
(36) 42-5938

ASESORES GENERALES ASOCIADOS, AGENTE DE SEGUROS, S.A.
Av. Revolución 1181,
8o. Piso
Col. Merced Gómez
Del. B. Juárez
03930 México, D.F.
MEXICO
Tel: (5) 651-8800
Fax: (5) 651-8191

BROCKMAN Y SCHUH, AGENTE DE SEGUROS, S.A. DE C.V.
Amberes 45
Col. Juárez
Del. Cuauhtémoc
06600 México, D.F.
MEXICO
Tel: (5) 207-1940
(5) 533-0660
Fax: (5) 514-7642

BROCKMAN SCHUH, MONTERREY AGENTE DE SEGUROS, S.A. DE C.V.
Av. Constitución 1881
Poniente, 2o. Piso
Apdo. Postal 1781
64000 Monterrey, N.L.
MEXICO
Tel: (83) 48-9595
Fax: (83) 33-1991

COMPAÑIA MEXICANA DE GARANTIAS, S.A.
Paseo de la Reforma 144,
3o. y 4o. Piso
Col. Juárez
Del. Cuauhtémoc
Apdo. Postal 24-311
06600 México, D.F.
MEXICO
Tel: (5) 553-3799
(5) 566-0377

COMPAÑIA MEXICANA DE GARANTIAS, S.A.
Av. Vallarta 1390-405
44100 Guadalajara, Jal.
MEXICO
Tel: (36) 25-8242
(36) 25-8912

FIANZAS ATLAS, S.A.
Córdoba 42
Col. Roma
Del. Cuauhtémoc
06700 México, D.F.
MEXICO
Tel: (5) 511-4992
Fax: (5) 511-5281

FIANZAS MEXICO, S.A.
Autonio Valeriano 769
Col. Chapalita
45140 Guadalajara, Jal.
MEXICO
Tel: (36) 22-6760
(36) 22-6866
Fax: (36) 47-0623

FIANZAS MONTERREY, S.A.
Av. Circunvalación Agustin Yáñez 2612
44100 Guadalajara, Jal.
MEXICO
Tel: (36) 30-1040

INTERTEC, S.A., AGENTE DE SEGUROS
Universo 746
44520 Guadalajara, Jal.
MEXICO
Tel: (36) 47-6333

KALIFA CONSULTORES
Aldama 985 Sur
64000 Monterrey, N.L.
MEXICO
Tel: (83) 43-2933
(83) 43-5656
Fax: (83) 44-1661

LORANT CONSULTORES, S.C.
Presidente Masaryk 191-301
Col. Chapultepec Morales
Del. M. Hidalgo
11570 México, D.F.
MEXICO
Tel: (5) 250-0166
Fax: (5) 254-2543

SERTANZA, S.C.
Rio Miscoac 39, 5o. Piso
Col. Insurgentes Mixcoac
Del. B. Juárez
03920 México, D.F.
MEXICO
Tel: (5) 563-9533

VALENCIA CARRANZA Y COMPAÑIA,S.A. DE C.V.
Av. Chapultepec
Sur 130-212
Sector Juárez
44140 Guadalajara, Jal.
MEXICO
Tel: (36) 16-0690

APPENDIX I: Mexican Insurance Companies

The Canadian embassy in Mexico compiled this list from various Mexican sources. In light of constantly evolving circumstances, the list cannot be timeless or exhaustive. Exporters should consult directly with specific companies to ensure that they can adequately provide required insurance services.

ASEGURADORA CUAUHTEMOC, S.A.
Blvd. Avila Camacho
No. 164
Chapultepec Morales
11570 México, D.F.
MEXICO
Tel: (5) 250-9800

ASEGURADORA MEXICANA, S.A.
Paseo de la Reforma
No. 175
Cuauhtémoc
06500 México, D.F.
MEXICO
Tel: (5) 703-1312
Fax: (5) 705-4418

CIA. MEXICANA DE SEGUROS DE CREDITO, S.A. (COMESEC)
Av. Insurgentes Sur
No. 587, 1er. Piso,
Nápoles
03810 México, D.F.
MEXICO
Tel: (5) 536-8411

GENERAL DE SEGUROS, S.A
Patriotismo No. 266
Cuauhtémoc
01180 México, D.F.
MEXICO
Tel: (5) 277-0011

SEGUROS AMERICA, S.A.
Av. Revolución No. 1508
Guadalupe Inn
01020 México, D.F.
MEXICO
Tel: (5) 550-3081
Fax: (5) 550-8778

SEGUROS AZTECA, S.A.
Av. 20 de Noviembre
No. 700
Xochimilco
16050 México, D.F.
MEXICO
Tel: (5) 653-4411
Fax: (5) 676-7500

SEGUROS DE MEXICO, S.A.
Tennyson No. 120
Esq. Presidente Masarik
Polanco
06000 México, D.F.
MEXICO
Tel: (5) 203-1923

SEGUROS DEL PAIS, S.A.
José Maria Ibarraráan
No. 84, 1er. Piso
San José Insurgentes
03900 México, D.F.
MEXICO
Tel: (5) 524-4080
Fax: (5) 524-5852

SEGUROS INTERAMERICANA INDEPENDENCIA, S.A.
Av. Insurgentes Sur
No. 1136
Del Valle
03219 México, D.F.
MEXICO
Tel: (5) 575-7811
Fax: (5) 559-2733

SEGUROS LA COMERCIAL
Av. Insurgentes Sur
No. 3900
Tlalpan
14000 México, D.F.
MEXICO
Tel: (5) 573-1100
Fax: (5) 573-1662

SEGUROS LA PROVINCIAL, S.A.
Miguel Angel de Quevedo
No. 915
Rosedal
04330 México, D.F.
MEXICO
Tel: (5) 689-2788
Fax: (5) 544-4601

SEGUROS LA REPUBLICA
Paseo de la Reforma
No. 383, 9o. Piso
Cuauhtémoc
06500 México, D.F.
MEXICO
Tel: (5) 533-0920
Fax: (5) 333-5721

SEGUROS MONTERREY, S.A.
Diagonal Santa Engracia
No. 221
Lomas de San Fransisco
64710 Monterrey, N.L.
MEXICO
Tel: (83) 44-8800
Fax: (83) 44-8874

SEGUROS OLMECA, S.A.
Benjamin Franklin No. 84
Escándon
11800 México, D.F.
MEXICO
Tel: (5) 272-3809
Fax: (5) 272-3311

SEGUROS TEPEYAC, S.A.
Humboldt No. 56, Esq.
Artículo 123
Centro
06040 México, D.F.
MEXICO
Tel: (5) 566-4878

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Thunder Bay
Toronto
Ottawa
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Quebec
Saint John
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St. John's
San Francisco
Los Angeles
El Centro
Mexicali
Nogales
Douglas
El Paso
Fort Worth-Dallas
San Antonio
Eagle Pass
Laredo
Hermosillo
Presidio
Chihuahua
Torreon
Monterrey
Tampico
Mexico City
Veracruz
Merida
Detroit
Chicago
Kansas City
St. Louis
Major Transportation Centres
in Canada-Mexico Trade